

## Curriculum Vitae

PERSONAL INFORMATION Gabriele Roberto

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Italian Citizenship

**POSITION** **Full Professor**, Department of Economics and Management, University of Trento, (SECS-P06, Economia Applicata) (*since March 2020*)

- IrCres CNR, Roma (**Type B affiliation**, September 2019-present)
- **Member of SIEPI** (Società Italiana Economia e Politica Industriale)
- **Member of SIE** (Società Italiana degli Economisti)

## SCIENTIFIC AFFILIATIONS

### WORK EXPERIENCE

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- 07/2015–02/2020** **Associate Professor**, Economia Applicata, SECS-P06, Department of Economics and Management, University of Trento,
- 03/2005–06/2015** **Assistant Professor (Ricercatore a tempo indeterminato)**, SECS-P08, Economia e Gestione delle Imprese, Department of Economics and Management, University of Trento,
- 01/2008–12/2008** **Researcher**, IRVAPP (Istituto per la Valutazione delle Politiche Pubbliche), Fondazione B. Kessler Trento, Italia;
- 12/2002–02/2005** **Post Doc Fellowship**, Department of Economics and Management, University of Trento, project: “La dinamica industriale delle imprese: effetti sulle performances del sistema produttivo e sul mercato del lavoro”;
- 06/2002–12/2002** **PhD Research grant**, Sant’Anna School of Advanced Studies, Pisa (Italy): “Labor market dynamics and firms’ performances”.

## EDUCATION AND TRAINING

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### 2004 **PhD in Economics e Management**

Sant'Anna School of Advanced Studies, Pisa (Italy)

Dissertation Title: "Four essays on labor market dynamics", supervisor: Prof. G. Dosi

### 1999 **Laurea degree in Statistics**

Faculty of "Scienze Statistiche Demografiche ed Attuariali", University of Rome "LA SAPIENZA", Rome (Italy)

Grade: **110/110 cum Laude**,

Dissertation in Applied Economics: "Heterogeneity, learning and labor market dynamics: stylized facts and evolutionary modeling", Supervisor: Prof. M. Lippi

## SCIENTIFIC ACTIVITY

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### Publications

#### ***Work in progress:***

- Counterfactual evaluation in complex systems, with G. Brida
- The Inflation process and the dynamics of the price system: a complex network approach, with E. Alvarez, G. Brida (under review);
- From Carrying Capacity to Decision Support: Modelling Visitor Welfare under Overtourism Pressure, with O. Tokarchuk;
- Network relationship and green performance in the automotive supply chain, with G. Brunelli, S. Paterlini, F. Pattarin (under review);
- Firm Growth and Intra-Industry Diversification in the Semiconductors Industry, with M.Corsino, E. Sartori.

#### ***Published:***

- Gabriele R., M. Sforza and E. Pierucci, O. Tokarchuk (2026) Igniting Innovation: How Managerial Training Drives Patent Propensity, **International Journal of Manpower**, 1-27;
- O. Tokarchuk, Gabriele R. (2026) Placebo analysis for causal inference in tourism, **Tourism Management**, 114, 105360.
- De Palma, A., Faillo, M., and Gabriele, R. (2025). Citizen engagement in the energy transition: Assessing the impact of regional energy initiatives on energy behaviors in German households. **Ecological Economics**, With Faillo M., De Palma A.
- Gaining in impacts by leveraging the policy mix: Evidence from the European Cohesion Policy in more developed regions. (2024). With Cristofolletti, E. & Giua, M. **Journal of Regional Science** (online version).
- Process and strategies of growth in medium-sized fast-growing firms. (2023). With Morettini, L., Potì, B. **Journal of Industrial and Business Economics**, 1-22.
- Firm performance and contribution of female training. (2023) with Tokarchuk O. **Italian**

- Journal of management**, 41(3), 201-222.
- Small businesses and the effects on the growth of formal collaboration agreements: additional insights and policy implications. (2021). With: Dickson, M. M., Espa, G. & Mazzitelli, A. **Applied Economics**, 1-18.
  - Teleworking during the Covid-19 Crisis in Italy: Evidence and Tentative Interpretations (2021) with Tokarchuk, O. & Neglia, G. (2021). **Sustainability**, 13(4), 2147.
  - Micro spatial determinants of firm growth: the case of Italian SMEs (2021), with G. Arbia, M.M. Dickson, D. Giuliani, F. Santi, in “Spatial Economics, Volume II: Applications”, S. Colombo (ed. by), **Palgrave MacMillan**, London;
  - Estimating tourism social carrying capacity (2021), with O. Tokarchuk, O. Maurer, **Annals of Tourism Research**, 86;
  - A dose-response evaluation of regional R&D subsidies policy (2020), with M. Corsino, A. Giunta, G. Cerulli, **Economics of Innovation and New Technology**;
  - Data-driven policy impact evaluation: How access to microdata is transforming policy design (2019), Routledge (Crato N. and Paruolo P. eds.), book review, **Regional Studies**, 53(6), 925-926;
  - The impact of tourism on the wellbeing of residents (2019), with O. Tokarchuk, O. Maurer, **Excellence in Services 21th International Conference, Conference Proceedings**, 672-692;
  - Ageing workforce and productivity: the unintended effects of retirement regulation in Italy (2018). with E Tundis, E Zaninotto, **Economia Politica, Journal of Analytical and Institutional Economics**, 35 (1), 163-182;
  - Are Subsidies to Hotel Investment an Effective Tool to Enhance Regional Tourism? A Firm Level Analysis (2018), with E. Tundis, E. Zaninotto, **e-Review of Tourism Research**, 14 (3/4);
  - The role of covenants in bond issue. The case of Russian companies (2018), with F. Bazzana, A. Zadorozhnaya, **Emerging Market Review**, 36, 1-18;
  - The stability of financial system: An analysis of the determinants of Russian bank failures, (2018) with V. Tankoyeva, F. Bazzana; in “Sustainable Investment and Financial Markets” **Edward Elgar**, (Ed. by): Boubaker, Cumming & Nguyen, (Ch.6),114-134;
  - The impact of Middle Manager Training on productivity: a test on Italian companies (2017), with E. Feltrinelli, S. Trento, **Industrial Relations**, 56 (2), 293-318;
  - Investigating the effectiveness of public subsidies to hotels: Evidence from an Alpine region (2017), with E Tundis, E Zaninotto, **Tourism management perspectives**, 23, 8-18;
  - La formazione manageriale migliora la produttività aziendale: un’indagine sulle imprese italiane (2017), with E Feltrinelli, S Trento, **Economia & Management**, (2017/3), 71-80
  - Development of city tourism and wellbeing of urban residents: a case of German Magic cities (2017), with O. Tokarchuk, O. Maurer, **Tourism Economics**, 23 (2), 343-359;
  - Tourism intensity impact on satisfaction with life of German residents (2016), with O. Tokarchuk, O. Maurer, **Tourism Economics** 22 (6), 1315-1331;
  - The role of openness in explaining innovation performance in a regional context (2016), with A. D’Ambrosio, F. Schiavone, M. Villasalero, **Journal of Technology Transfer**, 42 (2), 389-408;
  - The Role of Firm R&D Effort and Collaboration as Mediating Drivers of Innovation Policy Effectiveness (2016), with G. Cerulli, B. Potì, **Industry and Innovation** 23 (5), 426-447;
  - Contesto regionale, struttura economica e impatto delle politiche regionali: il caso degli alberghi in Trentino, with E. Tundis (2015) **Scienze Regionali - Italian Journal of Regional Science**, 14 (4), 13-36;
  - Research and Development subsidies: the effectiveness of a regional policy (2015), with M. Corsino, A. Giunta, in “The economics of knowledge generation and distribution: the role of

- interactions in the system dynamics of innovation and growth “, P. Patrucco (ed. by), Ch. 10, 223-251, **Routledge**, Londra;
- The strategic reaction of Italian firms to globalization under EMU, with E. Tundis e E. Zaninotto (2015), *Sinergie*, 33 (98), 195-212;
  - Open Innovation and the Role of Hubs of Knowledge in a Regional Context, with A. D’Ambrosio, F. Schiavone (2015), *Journal of Knowledge Economy*, 8 (3), 1049-1065;
  - La dimensione spaziale nell’analisi della produttività: un’applicazione alle imprese italiane with M.M. Dikson, S. Trento, E. Tundis (2015), in “Uscire dalla crisi”, R. Antonietti, G. Corò, F. Gambarotto (Ed. by), Collana di Scienze Regionali, 85-108. **Franco Angeli**, Milano;
  - A computational experiment on elicitation task bias in time preference, with O. Tokarchuk (2015), *International Journal of Computational Economics and Econometrics*, 5 (3), 237-256;
  - Comportamento d’impresa e politica industriale (2013), **Franco Angeli**, Milano;
  - Il ruolo della dimensione e dell’età nella crescita occupazionale delle PMI italiane (2013), with M. Corsino, S. Trento, *Economia e Politica Industriale*, 40 (1), 53-88;
  - Regional innovation policy and the performance of small enterprises (2013), in “L’innovazione per la competitività delle imprese”, Atto di convegno, *Sinergie Journal*, Università Politecnica delle Marche (Ancona), 24-25 October 2013, 365-380;
  - Differenziali di produttività e strategie delle imprese del settore manifatturiero italiano (2012), with E. Tundis, E. Zaninotto, S. Trento, *Economia e Politica Industriale*, 39 (4), 25-61;
  - Product innovation and firm growth: evidence from the integrated circuit industry (2011), with M. Corsino, *Industrial and Corporate Change*, 20 (2), 29-56;
  - The e-Inclusion in Europe: a scenario analysis, (2011) with M. Bee, G. Espa in “The Economic Impact of Digital Technologies: Measuring Inclusion and Diffusion in Europe” P. Guerrieri, S. Bentivegna (Ed. by), Ch. 7, 162-187, **Edward Elgar**, Massachusetts, (US);
  - La crescita dell’impresa tra caso e ricerca orientata, (2011) with Corsino M., Zaninotto E., M. Corsino, E. Zaninotto, *Finanza Marketing e Produzione*, 4, 47-68;
  - Organizational capabilities and industry dynamics: a computational model (2010), with Corsino M., Zaninotto E., in Zambelli, S. (Ed. by) *Computable, Constructive and Behavioural Economic Dynamics*, (Ch. 28), pp.485-512, **Routledge**, London;
  - L’efficienza degli esercizi alberghieri nella Provincia Autonoma di Trento; (2010), with M. Corsino, M. Mirabella, E. Zaninotto, in "Gli incentivi alle imprese industriali e il loro impatto economico", M. Degasperri, E. Zaninotto (Ed. by), Quaderni della programmazione, **Edizioni "31"**, Trento, 24, 75-103;
  - Spatial disaggregation patterns and structural determinants of job flows: an empirical analysis (2009), with E. Cefis, *International Review of Applied Economics*, 23(1), 89-111;
  - Strategie come ricerca orientata: Come il caso e le competenze organizzative interagiscono nella crescita delle imprese (2009) with Corsino M., Zaninotto E., in “Economia Aziendale&Management - Scritti in onore di Vittorio Coda”, G. Aioldi, G. Brunetti, G. Corbetta, G. Invernizzi, (Ed. by), (Ch. 2), 1327-1338, **Egea**, Milano;
  - Econometric modeling perspectives (2008), with M. Bee, G. Espa, B. Maggi, G. Piras; **Nova Publishers**, New York;
  - Structural Models and Empirical Analysis of Technology Accumulation and Diffusion: a Continuous-time Econometric Approach (2008), with Bee M., Espa G., Gabriele R., Maggi B., Piras G., in “New Econometric Modeling Research” Toggins, W.N. (Ed. by), **Nova Science**, New York;
  - La valutazione dei programmi: aspetti metodologici (2008), in “La valutazione degli aiuti alle imprese”, De Blasio G., Lotti F. (Ed. by), (Ch. 2): 31-58, **Il Mulino**, Bologna;

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- Gli effetti degli incentivi pubblici agli investimenti industriali sui risultati di impresa: il caso del Trentino" (2007), with M. Zamarian, E. Zaninotto *L'Industria: Rivista di economia e politica industriale*, n. 2, 265-280;

- ICT as a general purpose technology (GPT): modelling its impact on performance using IFs (2007), with Bee M., Espa G., Collegium, n. 35, in "Modelling ICT as a General Purpose Technology: Evaluation Models and Tools for Assessment of Innovation and Sustainable Development at the EU Level", Paolo Guerrieri, Pier Carlo Padoan (Ed. by), (Ch. 5), 115-146, **College of Europe**, Brugge;

- General purpose technology in a structural model (2007), with Guerrieri P., Maggi B., Padoan P. C., Bee M., Espa G., Collegium, n. 35, in "Modelling ICT as a General Purpose Technology: Evaluation Models and Tools for Assessment of Innovation and Sustainable Development at the EU Level", Paolo Guerrieri, Pier Carlo Padoan, (Ed. by), (Ch. 7), 172-190, **College of Europe**, Brugge;

- L'economia trentina tra continuità e innovazione (2007), with Zaninotto E., Ziglio L. in: Camussone P. F., Dalmonego I., Zaninotto E. (Ed. by), "Le tecnologie digitali nell'economia del Trentino", (Ch. 1), 1-55, **Egea**, Milan;

- Settore industriale ed incentivi finanziari in Trentino; (2006), with M. Zamarian, E. Zaninotto, in "Gli incentivi alle imprese industriali e il loro impatto economico", E. Zaninotto (Ed. by), Quaderni della programmazione, 13, 29-79, **Edizioni "31"**, Trento;

- Matching, bargaining and wage setting in an evolutionary model of labor market and output dynamics, (2004), with G. Fagiolo, G. Dosi; *Advances in Complex Systems*, vol.7(2), 1-30;

*Also published in:* Industry and labor dynamics (2004), (Ed. by) R. Leombruni, M. Richiardi, **World Scientific Publishing**, London, 59-89;

- L'effetto degli investimenti pubblici, (2006), with E. Zaninotto; in "Investimenti e Sviluppo", rapporto UNICREDIT, (Ed. by) M. Marcantoni;

- Towards an evolutionary Interpretation of Aggregate Labor Market Regularities, (2004), with G. Fagiolo, G. Dosi; in "Entrepreneurship, the New Economy and Public Policy: Schumpeterian Perspectives", Dinopoulos E., R.F. Lanzillotti, U. Cantner (Ed. by), 223-252; **Springer/Physica**, Berlin;

- La creazione e la distruzione di posti di lavoro in un mercato a bassa disoccupazione; (2004), with E. Cefis; in "Dimensione d'impresa, demografia industriale e occupazione in Trentino", E. Zaninotto (Ed. by), Quaderni della programmazione, 9, 31-107, **Edizioni "31"**, Trento;

- Four Essays on labor market dynamics; (2004), PhD Dissertation in Economics and Management, **Sant'Anna School of Advanced Studies**, Pisa;

## Editorial responsibilities

*Associate editor: International journal of computational economics and econometrics*

*Editorial board: Journal of industrial and business economics*

## Referee Activity

*JMS – journal of Management Studies*

*EINT – Economics of Innovation and New Technology*

*BPM – Business Process Management*

*EP – Economia Politica*

*EJESS – European Journal of Economic and Social Systems*

*EMR – European Management Review*

*JIBE – journal of industrial and business economics*

EM – Economic Modelling  
 ER – Evaluation Review  
 ICC – Industrial and Corporate Change  
 II – Industry and Innovation  
 IJCEE – International Journal of Computational Economics and Econometrics  
 JEE – Journal of Evolutionary Economics  
 JEIC – Journal of Economic Interaction and Coordination  
 PPC – Production Planning & Control  
 RS – Regional Studies  
 SCED – Structural Change and Economic Dynamics  
 SR – Scienze Regionali  
 JRS – Journal of Regional Science  
*Economica*  
*Journal of Management and Organization*  
*Technovation*

#### Projects Participation

- 2025 – *present*: **Participant**, Navigating the Next Normal: Innovative Approaches to Enhancing Youth’s Education-Employment Transitions in Post-COVID-19 Europe (NEXT-UP). HORIZON-CL2-2024-TRANSFORMATIONS-01-10.
- 2024 – 2025: **Participant**, Surveying Firms’ Innovation for the Circular Economy, Surfice, Bando a Cascata GRINS, PI: S. Montresor.
- 2024 – 2025: **PI**, Unveiling territorial factors shaping tourist WELI-being and COMpetitiveness (WELCOM), Bando a Cascata GRINS.
- 2023 – 1/2026: **Local unit PI** (PRIN PNRR 2022): The impact of cohesion policies on RDI transition objectives: The role of policy governance. PI: A. Filippetti, CNR, Rome.
- 2023 – 1/2026: **Participant** (PRIN 2022): Strengthening TARgeting and Guidance with Actionable and Timely Evidence (STARGATE) for the implementation of the Italian National Recovery and Resilience Plan. PI: M. Giua, University of Roma Tre;
- 2019 – *present*: **Scientific Collaboration**: RISIS (Research Infrastructure for Science and Innovation policy Studies, Horizon 2020), resp. E. Reale, IrCres, CNR, Rome;
- 2018 – *present*: **Member** of School of Innovation, Strategic Project University of Trento;
- 2018 – 2025: **Member** of Istituto di Scienze della Sicurezza, Strategic Project University of Trento;
- 2019 – 2021: **Main investigator**: “Stima dell’impatto della formazione manageriale sulla produttività aziendale. Analisi econometrica della serie storica 2006-2018 riguardante la formazione realizzata dalle aziende iscritte a Fondirigenti.”, Fondirigenti, Rome;

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- 2016 – 2022: **Scientific Collaboration (protocollo di ricerca)** ISTAT-Department of Economics and Management, University of Trento: “Studio sulla moderna geografia delle dinamiche imprenditoriali in Italia”, Resp. Prof. G. Espa, University of Trento;

- 01/2013–2017: **Main investigator**: “La valutazione degli impatti dei sussidi in Ricerca e Sviluppo: il ruolo degli spillovers locali“, scientific collaboration with Servizio Statistica della Provincia Autonoma di Trento within the project: “Protocollo di intesa per attività di ricerca tra il Dipartimento di Economia e Management dell’Università di Trento (DEM) e il Servizio Statistica della Provincia Autonoma di Trento”;

- 2014: **Member** of “Progetto di Ateneo”: ”Flexible labour contracts and firms' productivity in the era of technological changes“; University of Trento;

- **Member** of Progetto dipartimentale 2013: “Analisi della produttività nel settore alberghiero. Fattori manageriali e ruolo delle politiche pubbliche”, Fondazione CARITRO – Department of Economics and Management, University of Trento (DEM) e IRVAPP, Trento;

- 01/2010–12/2012: **Main investigator** of the project: “Verifiche di efficacia delle politiche di incentivazione alle imprese”, collaboration with APIAE (Agenzia per l’Incentivazione delle Attività Produttive, Provincia Autonoma di Trento);

- **Scientific Collaboration** European Commission Project 2009: “Analysis of e-Inclusion impact resulting from advanced R&D based on economic modelling in relation to innovation capacity, capital formation, productivity, and empowerment”, (30-CE-0039057/00-28) College of Europe, Bruges;

- CRS 2009 (Commissione della Ricerca Scientifica): **Project member** "La competitività dell'offerta turistica nella Provincia Autonoma di Trento", University of Trento – Provincia Autonoma di Trento;

- 01/2005–12/2007: **Project member**: “L’efficacia delle politiche industriali locali” Comitato per la programmazione Economica, Provincia Autonoma di Trento, nell’ambito del Programma di sviluppo provinciale per la XIII legislatura, Trento, Italia;

- CRS 2006 (Commissione della Ricerca Scientifica): **Project member** “Intangibles, firm performance and local development policies”, University of Trento – Provincia Autonoma di Trento;

- **Scientific Collaboration** European Commission project 2005: “Evaluation Models and Tools for Assessment of Innovation and Sustainable Development at the EU level”, (30-CE-0220618/00-21) College of Europe, Bruges;

- PRIN 2005: **Project member** “Designing, producing and using complex artifacts for managing and organizing firm knowledge”, National Coord. E. Zaninotto, University of Trento;

- FIRB 2003: **Project member** “Representing organizational knowledge: models and digital applications for distributed systems of firms”, National Coord. M. Warglien University of Venice.

Public dissemination of  
research results

- March 2022: “La sostenibilità del nuovo welfare”, Unitn, Trento.

- *October 2021*: “Female managers training: the impact on firm performance”, Confindustria Roma.
- *September 2020*: “il Manager sostenibile”, Festival dell’economia di Trento.
- *July 2011*: “Verifica di efficacia degli incentivi - settore industria”, Public event, Agenzia Provinciale per l’Incentivazione delle Attività Economiche (APIAE), in collaboration with University of Trento;
- *April 2008*: “Audizione ministeriale”, Ministero dell’Economia e delle Finanze sul tema dell’efficacia delle politiche di incentivazione delle imprese, (Sottosegretario: F. Barca);
- *February 2008*: Workshop “Le politiche di sviluppo locale”, Bank of Italy, Rome: “Le politiche promosse dagli enti locali: il caso del Trentino”;
- *May 2007*: Article: “L’innovazione possibile”, Lavoce.info (with M. Zamarian, E. Zaninotto);
- *2007*: Article: "L'incentivazione degli investimenti industriali" in *Economia Trentina*, n. 1/2, p. 32-38 (with M. Zamarian, E. Zaninotto).

#### Visiting periods

- 4/2026*, **Visiting fellow**, UDELAR, Montevideo;
- 2/2015*, **Visiting fellow**, DIW, Berlin;
- From 03/2007 to 05/2007*, **Guest Scholar** of Prof. H. White, UCSD, Department of Economics, CA (US);
- From 01/2006 to 04/2006*, **Guest Scholar** of Prof. E. Cefis, Koopmans Institute for Economic Research, Utrecht, Holland;
- Spring semester 2001*, **Visiting student**, PhD in Economics, Field in Labour (Prof. C. Flinn, prof. P. Garibaldi, prof. T. Boeri), University Bocconi, Milano.

#### Scientific Memberships history

- 2016 EUNIP, European Network on Industrial Policy;
- 2014 ERSA, European Regional Studies Association;
- 2013-2015, 2018 AISRE, Associazione Italiana di Scienze Regionali;
- 2013-2015 SIMA Società Italiana di Management.

#### Honors and awards

- Premio di produttività, University of Trento*: Fondo premiale competitivo University of Trento per l’attribuzione degli scatti di anzianità 2012;
- Research grant*: Statistical regularities about sectoral systems of innovation and related industrial dynamics, Sant’Anna School of Advanced Studies, Pisa (Italia); Within the project financed by EU: “Sectoral Systems in Europe: innovation, competitiveness and growth”;
- Research grant*: “Giovani Ricercatori 2001” Workers learning and heterogeneity of skills:

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evolution and dynamic macro effects, Sant'Anna School of Advanced Studies, Pisa;

*Research grant:* "Incentivazione dell'attività degli allievi perfezionandi 2002", Sant'Anna School of Advanced Studies, Pisa;

*Research grant:* PhD program in Economics and Management dal 15/10/1999 al 30/01/2001, Sant'Anna School of Advanced Studies, Pisa.

### Teaching Activity **Current activity:**

- A.A. 2022/2023 – present, **Industrial Economics**, (36 h, 121369), *Bachelor in economics and management*, University of Trento, (teaching language: English);

- A.A. 2021/2022 – present, **Public Policy**, (48 h, 121427), *Master in Behavioral and Applied Economics*, University of Trento, (teaching language: English);

- A.A. 2020/2021 – present, **Innovation Processes**, (36 h, 121316), *Master in Innovation*, University of Trento, (teaching language: English);

- A.A. 2020/2021 – present, **Introduction to programming**, (12 h), *Master in Behavioral and Applied Economics*, University of Trento, (teaching language: English);

- A.A. 2023/2024 – 2025/2026, **Network thinking and computational models**, (36 h), *Master in data science*, University of Bozen, (teaching language: English);

- A.A. 2024/2025 – present, **Network thinking and computational models**, (15 h), *Entrepreneurship and Innovation*, University of Bozen, (teaching language: English);

- A.A. 2025/2026, **Digital Markets**, (30 h), *Informatics and Management of Digital Business*, University of Bozen, (teaching language: English);

### **Past Activity:**

- A.A. 2019/2020 – 2021/2022, **Industrial Dynamics**, (48 h, 121369), *Master in Innovation*, University of Trento, (teaching language: English);

- A.A. 2022/2023, **Industrial Economics**, (48 h), *Master in Accounting and Finance*, University of Bozen, (teaching language: English);

- A.A. 2022/2023, **Economics of Innovation**, (36 h), *Master in Entrepreneurship and Innovation*, University of Bozen, (teaching language: English);

- From A.A. 2017/2018 – 2020/2021, **Economics and big data**, *Master in Data Science* (12 h, AAF02), University of Trento, (teaching language: English);

- From A.A. 2016/2017 – 2019/2020, **Tools for Empirical Analysis** (24 h; 121343), *Master in Economics*, University of Trento, (teaching language: English), Student evaluation: 3.43/4.00, (last three years average values);

- From A.A. 2015/2016 – 2019/2020, **Scenari Globali** (48 h; 121343), *Master in Management*, University of Trento, (teaching language: Italian), Student evaluation: 3.28/4.00 (last three years average values);

- A.A. 2017/2018, **Applied Econometrics** (12 h), **PhD course**, *Doctoral program in Economics*

*and management*, School of Social Sciences, University of Trento, (teaching language: English);

- From A.A. 2011/2012 to A.A. 2018/2019, **International Corporate Strategy** (48 h; 121163), *Master in International Management*, University of Trento, (teaching language: English), Student evaluation: 3.19/4.00, (last three years average values);

- From A.A. 2012/2013 to A.A. 2016/2017, **Industrial dynamics** (24 h), *Doctoral program in Economics and management, PhD course*, School of Social Sciences, University of Trento, (teaching language: English);

- A.A. 2011/2012, **International Business** (48 h; 121217), *Master in International Management*, University of Trento, Student evaluation: 3.31/4.00, (last three years average values);

- From A.A. 2010/2011 to A.A. 2015/2016, **Laboratory of simulations in management** (24 h; 120053), *Laurea Triennale in Economics and Management*, University of Trento, (teaching language: Italian), Student evaluation: 2.72/4.00, (last three years average values);

- From A.A. 2008/2009 to A.A. 2011/2012 **Laboratory of market analysis** (48 h; 120005), *Laurea Triennale in Economics and Management*, University of Trento, (teaching language: Italian);

- From A.A. 2008/2009 to A.A. 2014/2015, **Introductory economics** (24h), *Master CoDE* (Joint European Master in Comparative Local Development), University of Trento, (teaching language: English);

- From A.A. 2005/2006 to A.A. 2009/2010 **Laboratory I: Analysis of economic data** (35 h; 20043), University of Trento, (teaching language: Italian);

- From A.A. 2005/2006 to A.A. 2009/2010 **Applied Economics** (30 h; 40026), University of Trento, (teaching language: Italian)

#### Other Teaching Activity

- From June 2015 to June 2018, **R&D Policy Evaluation, (PhD course)** for the doctoral program of Economics: “Course on Impact Evaluation Techniques for Policy Analysis: Concepts and Practices” – Faculty of Economics, University of Roma Tre (16 h, teaching language: English);

- March 2019, **Analisi dei dati longitudinali in ambito medico**, T-Stat, Milano (16 h, teaching language: Italian);

- From July 2014 to 2016, **Introduzione all’analisi econometrica dei dati panel in Stata**, II Scuola Estiva “Statistica Per Economia, Scienze Sociali, Epidemiologia Clinica e Sanità Pubblica”, T-Stat, Florence (teaching language: Italian).

#### Thesis supervision activity

*Graduate supervision activity:*

2023 - present – **Co-Supervisor of Alessandro De Palma**, PhD in Sustainability: Economics, Environment, Management and Society, University of Trento;

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2022 - *present* - **Co-Supervisor** of Elettra Sartori for the thesis: “firm diversification and growth”, PhD in Economics and Management, School of social Sciences, University of Trento;

2020 – **Supervisor** of Giampaolo Brunelli for the thesis: “ACE approach to circular economy”, PhD in Economics and Management, School of social Sciences, University of Trento;

2020/2021 – **Co-Supervisor** of Enrico Cristofolletti for the thesis: “Three essays on counterfactual evaluation”, PhD in Economics and Management, School of social Sciences, University of Trento;

2017 – **Co-supervisor** of Alireza Ilbeigi for the thesis: “Public R&D Policy Impact Evaluation: Propensity Score Matching and Structural Model Estimation”, PhD in Economics and Management, School of social Sciences, University of Trento;

2016 – **Co-supervisor** of Elena Feltrinelli for the thesis: “Middle managers’ vocational training in Italy: trends and returns”, PhD in Economics and Management, School of social Sciences, University of Trento;

2014 – **Co-supervisor** of Enrico Tundis for the thesis: “Innovation, Management and Public Policies: Three Essays on Firm Productivity and Efficiency Analysis”, PhD in Economics and Management, School of social Sciences, University of Trento;

### *Other supervisions:*

2011 – **Supervisor** for the thesis: “Impact evaluation: The case of Trentino Law 6/99” (S. Cavallar), (Laurea Quadriennale), Department of Statistics, University of Bologna.

## INSTITUTIONAL ACTIVITIES

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### *Institutional duties*

2023- *present*: **Member of the commission ASN** for the scientific Sector SECS P/06,

2019 - 2025: **Coordinator of the Master** in Behavioral and Applied Economics (Laurea Magistrale in inglese), Department of Economics and Management, University of Trento;

2023 – *present*: **Member of the Doctoral Programme Committee**, Doctoral Programme in Economics and Finance, University of Trento-University of Bozen;

2012 – *present*: **Member of the Doctoral Programme Committee**, Doctoral Programme in Economics and Management, Doctoral School of Social Sciences, University of Trento;

2013 – 2025: **Editor** DEM Working Papers, University of Trento;

2019 - 2024: **Deputy director of research**, Department of Economics and Management, University of Trento;

2019 - 2024: **member of the Giunta di Dipartimento**, Department of Economics and Management, University of Trento;

2019 - 2024: **President of Commissione Ricerca**, Department of Economics and Management, University of Trento;

2014-2015: **Organizer of Phd Seminars** of the Doctoral Programme in Economics and

Management, School of Social Sciences, University of Trento;

2008 – 2012: **Member of the committee:** “Sottocomitato per la conferma dei ricercatori”, University of Trento;

2008- 2012: **Managing Editor** of the DISA Working Papers Series, DISA University of Trento.

#### Other Institutional activity

2023- **Member of the committee** for public competition for full professor SECS/P06, University of Roma Tre;

2022-2023 **Member of the committee** for public competition for assistant professor (RTD-B), IRCRES CNR;

2021- **Member of the committee** for public competition for assistant professor (RTD-B) SECS/P06, University of Parma;

2021- **Member of the committee** for public competition for assistant professor (RTD-B) SECS/P06, University of Roma Tre;

2018 - **Member of the committee** for the discussion of the PhD thesis: “Social Media usage in enterprises. Empirical evidence from different perspectives” (R.C. Bonfanti), Doctoral program of “Scienze Economiche, Statistiche, Psicologiche e Sociali”, University of Palermo;

2018 - **Member of the committee** for the discussion of the PhD thesis: “Essays on employees entrepreneurship” (A.B. Torodi), Doctoral program in Management, University of Bologna;

2015 - **Member of the committee** for the public competition: “Ricercatore a Tempo Determinato” SSD SECS-P/06 University of Brescia;

2013 - **Member of the committee** for the discussion of the PhD thesis: “From Homogeneity to Heterogeneity: a parametric estimation method for dynamic counterfactual setting and RDI effect evaluation”, (M. Paternoster), Doctoral program in “Statistica Economica”, University of Roma “La Sapienza”;

**Member of the committee** for the discussion of 5 PhD thesis in Economics and Management at School of Social Sciences, University of Trento:

- Le man Duc “Economic and Management issues of firms in Vietnam: Productivity, multinational profit shifting, and ownership changes (2018)
- Kaku Damoah: Essays on Productive Efficiency, Trade, and Market Power: Evidence from African Manufacturing Firms (2017)
- Alisa Frik: Economics of Privacy: Users' Attitudes and Economic Impact of Information Privacy Protection (2017)
- Alireza Ilbeigi: “Public R&D Policy Impact Evaluation: Propensity Score Matching and Structural Modeling Estimations” (2017)
- Viola Luisa Saredi: “On the effect of experience: An experimental approach to delegation and tax compliance” (2016)
- T.T. Hien: “Three essays on determinants, strategic behaviors and formation of entrepreneurship in Vietnam” (2013).

Third mission activities 2024 – *Perché Turismo, Presentazione nella Serata presso Riva del Garda, APT.*

2022 – **La sostenibilità del nuovo welfare**, tavola rotonda presso il DEM;

2020 – **Thematic seminar proposal** for high school students: “Che cosa è il mercato?”, the seminar proposes an introduction to the concept of market;

2019 – **Thematic seminar proposal** for high school students: “E questo chi lo dice? L’economista questo sconosciuto”, the seminar proposes an introduction to the work, methods and role of the economist in modern society;

2017 - **Discussant** of the report on Sussidiarietà 2017: “Sussidiarietà e... politiche industriali”, Fondazione Sussidiarietà, presentation of the report organized at Department of Economics and Management, University of Trento;

2016 – **Organizer** of two days of activities for high school students on financial alphabetization, with Unipol Gruppo Finanziario, Department of Economics and Management, University of Trento;

2016 – **Organizer** of the event: “Le scelte dei risparmiatori con le regole bail-in”, with Atlante SrL Gruppo Unipol, Department of Economics and Management, University of Trento.

June 2008 - Festival dell’Economia 2008: presenter of the speaker prof. Daniele Checchi

June 2009 - Festival dell’Economia 2009: presenter of the speaker prof. Pierre Cahuc

#### Organization of workshops and conferences

2019 **Workshop organizer**: “International Workshop on Computational Economics and Econometrics (IWcee19)”, IrCRES CNR, Roma;

2016 **Workshop organizer**: “What’s new in industrial and business economics”, Department of Economics and Management, University of Trento;

2014 **Workshop organizer**: “International Workshop on Computational Economics and Econometrics (IWcee14)”, University “La Sapienza” Rome;

2013 **Workshop organizer**: SteinLab Days, Department of Economics and Management, University of Trento;

2011 **Member of the organizing committee of the workshop**: “Competitività e crescita del sistema Italia: prima e dopo la crisi”, University of Trento;

2006 **Workshop organizer**: “The evaluation of industrial public policies”, DISA (Department of Computer and Management sciences), University of Trento;

2005 *AIDEA05 conference*: **Member of the organizing committee** for the annual conference of Italian Association of Management Studies (AIDEA).

PERSONAL SKILLS

Mother tongue(s) Italian

| Other language(s) | UNDERSTANDING |         | SPEAKING           |           | WRITING |
|-------------------|---------------|---------|--------------------|-----------|---------|
|                   | Listening     | Reading | Spoken interaction | Listening |         |
| English           | C1            | C1      | C1                 | C1        | C1      |

Communication skills Excellent communication skills acquired after the teaching experience, the conferences participation and seminar activity.

Digital skills

| SELF-ASSESSMENT        |                 |                  |                  |                 |
|------------------------|-----------------|------------------|------------------|-----------------|
| Information processing | Communication   | Content creation | Safety           | Problem solving |
| Proficient user        | Proficient user | Proficient user  | Independent user | Proficient user |

- Wide experience with software packages for statistical and econometric analysis: Stata, SAS, R;
- Wide experience with different Programming languages: Python, C, C++, Matlab;
- Experience with: Java, pascal, visual basic;
- Wide experience with different Operating systems: Linux, OS X, Windows;
- Wide experience with software package for Simulation Analysis: LSD; experience with Swarm, Netlogo;
- Wide experience with Databases Manipulation: Bureau Van Dijk, AIDA, MET survey, Pitagora, R&D ISTAT survey, ASIA ISTAT, CIS, SOEP database, INPS DM10 database. Sectoral microdata: integrated circuits industry data, digital cameras;
- Wide experience in database creation: R&D local subsidies database (Province of Trento) as a merge of administrative data on R&D subsidies (Provincial Law 6/99), balance sheet data (Pitagora and AIDA) and INPS data (DM10).

Il sottoscritto Roberto GABRIELE, nato a Roma il 30 aprile 1968, cittadino italiano e residente a Trento in Lungadige Marco Apuleio, 50 (38122, TN)

**DICHIARA SOTTO LA PROPRIA RESPONSABILITA'**

(artt. 46 e 47 del D.P.R. 28.12.2000, n. 445: "*Testo Unico delle disposizioni legislative e regolamentari in materia di documentazione amministrativa*", concernenti le dichiarazioni sostitutive di certificazione e le dichiarazioni sostitutive dell'atto di notorietà)

che quanto contenuto nel presente curriculum vitae, è corrispondente al vero e di essere in possesso di tutti i titoli in esso riportati.

**DICHIARA, INOLTRE, DI ESSERE CONSAPEVOLE**

- che chiunque rilascia dichiarazioni mendaci, forma atti falsi o ne fa uso è punito ai sensi de Codice Penale;
- che l'esibizione di un atto contenente dati non più corrispondenti a verità equivale ad uso di atto falso, ai sensi dell'art. 76 de D.P.R. 28.12.2000, n. 445;
- che qualora emerga la non veridicità del contenuto delle dichiarazioni rilasciate, il dichiarante decade dai benefici eventualmente conseguenti al provvedimento emanato sulla base della dichiarazione non veritiera, ai sensi dell'art. 75 del D.P.R. 28.12.2000, n. 445.

Il sottoscritto dichiara, inoltre, di essere informato, ai sensi e per gli effetti di cui al D.Lgs. 196/2003 e del Regolamento (UE) 2016/679, che i dati personali raccolti saranno trattati anche con strumenti informatici esclusivamente nell'ambito del procedimento per il quale la presente dichiarazione viene resa ed esprime il proprio consenso affinché i dati personali forniti possano essere trattati per gli adempimenti connessi alla presente procedura.

Trento, April 16<sup>th</sup>, 2026

Roberto Gabriele