

## **Syllabus**

## Descrizione corso

Titolo insegnamento	Micro e Macro Economia
Codice insegnamento	30164
Titolo aggiuntivo	
Settore Scientifico- Disciplinare	SECS-P/01
Lingua	Tedesco
Corso di Studio	Corso di laurea in Management del Turismo, dello Sport e degli Eventi
Altri Corsi di Studio (mutuati)	
Docenti	prof. dr. Stefan Franz Schubert, StefanFranz.Schubert@unibz.it https://www.unibz.it/en/faculties/economics- management/academic-staff/person/8367
Assistente	
Semestre	Secondo semestre
Anno/i di corso	1
CFU	8
Ore didattica frontale	48
Ore di laboratorio	24
Ore di studio individuale	-
Ore di ricevimento previste	24
Sintesi contenuti	<ul> <li>Consumer and producer theory</li> <li>market forms and price theory</li> <li>economic growth and inflation</li> <li>business cycles and economic policy</li> </ul>
Argomenti dell'insegnamento	I: MICROECONOMICS  1. Introduction  2. Demand theory  3. Household theory



	4. Production theory
	5. Cost functions
	6. Perfect competition
	7. Monopoly
	8. Price discrimination
	9. Oligopoly
	II. MACROECONOMICS
	1. Introduction
	2. National accounting
	3. Overview over long-run growth
	4. Production model
	5. Solow growth model
	6. Romer model
	7. Inflation
	8. Short-run model
	9. IS-curve
	10. Monetary policy and Phillipscurve
	11. Government in the economy
Parole chiave	Household theory
	Production theory
	Perfect competition
	Imperfect competition
	National accounting
	Economic growth
	Economic fluctuations
	The Government in the economy
Prerequisiti	none
Insegnamenti propedeutici	
Modalità di insegnamento	lectures (in person)
Obbligo di frequenza	-
Obiettivi formativi specifici e	Knowledge and understanding
risultati di apprendimento	of corporate decisions in monopolies with regard to quality,
attesi	quantity and prices
	models of strategic interaction between companies in oligopolistic contexts
	the role of network externalities in the digital economy
	the strategies of vertical and horizontal differentiation of
	companies
	Соттранно

the strategies for maintaining a dominant position by a company the comparative advantages in the area of travel destinations price and quality strategies in the destination economic policy instruments to promote the development of destinations

the basic principles of the theory of supply and demand the theory of pricing

the role of artificial intelligence and algorithms in pricing mechanisms

the role of the state in the economy
the fundamentals of monetary economics
the basics of tax policy and budget planning
growth theory

the theory of cooperative games and collusive behaviour sectoral analysis tools for the sports and events industry industrial policy instruments for the sports sector the impact of the organisation of sports events on regional economic growth

the quality strategies of accommodation providers the pricing strategies of accommodation providers using strategic interaction models from game theory.

the horizontal differentiation strategies of accommodation providers

Incentives in the internal organisation of accommodation providers methods for the evaluation of external effects and public goods in the tourism and sports sector

economic policy for sustainable tourism

the concept of sustainability and its impact on regional development

the economic systems of tourism and sports enterprises the determinants of co-operation and system building capacity between the different local tourism stakeholders.

Ability to apply knowledge and understanding analyse markets with the aim of selecting products and markets on which to focus business activities

Contextual criteria for pricing

Assess the costs and benefits of maintaining a dominant position and choosing the most appropriate instruments to achieve the objective



Analysing the trade-off between price and product quality and understanding the criteria used to choose the appropriate level of quality for the context

Ex-post analysis of the impact of economic policies, both in traditional contexts (with limited data) and in innovative contexts (with big data)

Analysing the economic sustainability of current and future destinations

Analyse the impact of public policies to increase the attractiveness of destinations

Ability to argue like an economist, i.e. to apply the schemes and criteria typical of economic analysis

Ability to understand the interaction between individual consumer and business decisions and market equilibrium

Apply incentive theory to the relationship between incentives and consumer and business decisions

Analyse the impact of different economic and fiscal policy decisions on the development of macro- and microeconomic variables Evaluate public policies to support elite sports federations and promote the organisation of events (from the perspective of policy makers)

Evaluation of the factors that determine the financial sustainability of sports federations and event organisers (from a management perspective)

Development of economic models for the sustainable development of tourism in the local area

Planning and evaluation of economic development processes in the tourism sector at macro and micro level

Analysing the economic impact of economic policy measures for the tourism sector at local, regional and national level

Development of a sustainable tourism development plan (from the perspective of political decision-makers)

Development of economic models for sustainable tourism development at local level

Critically analysing tourism policy instruments to promote local products and evaluating the effectiveness of the various instruments.

Making judgements

identify the main variables to be used in making judgements in



	complex situations; Analyse and critically report on information, experience and data to make appropriate business decisions; select the most appropriate quantitative and qualitative analytical tools to support decision making; find solutions by using logical reasoning and combining information and analytical tools  Communication skills Achievement of this objective is assessed through written examinations, group work, assignments, presentation of case studies and projects and the final thesis.
	Learning skills the ability to analyse, critically assess and integrate data, information and experience; the ability to develop possible solutions to problems in economic and operational areas that relate to those work contexts that represent a possible career prospect for graduates.
Obiettivi formativi specifici e risultati di apprendimento attesi (ulteriori info.)	none
Modalità di esame	Written exam (100 %), consisting of multiple choice questions and problems to solve
Criteri di valutazione	Economic knowledge, analytical skills
Bibliografia obbligatoria	for Microeconomics:
	Allen, Weigelt, Doherty and Mansfield: Managerial
	Economics – Theory, Applications, and Cases, 8th edition
	W. W. Norton & Company
	for Macroeconomics:
	Jones



	Macroeconomics, 4rd edition  W. W. Norton & Company
Bibliografia facoltativa	Varian, Intermediate Microeconomics, 9. edition, W W Norton
	Blanchard, Macroeconomics, 7. ed., Pearson  Nechyba: Microeconomics – An Intuitive Approach with Calculus,
	2nd edition
	South-Western Cengage Learning
	(particularly recommended for an calculus base approach)
	Pindyck and Rubinfeld: Microeconomics, 6th edition Pearson Addison Wesley
	Varian: Intermediate Microeconomics with Calculus: A Modern Approach, 1st edition
	W. W. Norton & Company
	Frank: Microeconomics and Behavior, 8th edition McGraw-Hill
	Blanchard
	Macroeconomics, 5th edition Pearson/Addison-Wesley
	Dornbusch, Fischer and Startz Macroeconomics, 10th edition McGraw-Hill
	Acemoglu, Laibson and List: Economics, 1st edition Pearson



Altre informazioni	none
Obiettivi di Sviluppo	Sconfiggere la povertà, Istruzione di qualità, Buona salute,
Sostenibile (SDGs)	Sconfiggere la fame