

## **Syllabus**

## Descrizione corso

Titolo insegnamento	Turismo e sviluppo sostenibile
Codice insegnamento	30181
Titolo aggiuntivo	
Settore Scientifico- Disciplinare	AGR/01
Lingua	Tedesco
Corso di Studio	Corso di laurea in Management del Turismo, dello Sport e degli Eventi
Altri Corsi di Studio (mutuati)	
Docenti	dr. Isabel Marie Schäufele-Elbers, IsabelMarie.SchaeufeleElbers@unibz.it https://www.unibz.it/en/faculties/economics- management/academic-staff/person/46591
Assistente	
Semestre	Secondo semestre
Anno/i di corso	2
CFU	6
Ore didattica frontale	36
Ore di laboratorio	6
Ore di studio individuale	-
Ore di ricevimento previste	18
Sintesi contenuti	The course "Sustainable Tourism Development" offers valuable insights into key future challenges and opportunities in tourism:  • Climate Change, Biodiversity, and Tourism: How do environmental challenges affect tourism – and how can tourism be part of the solution?  • Certifications, Sustainable Consumption, and Responsible Travel: What truly makes travel sustainable – and how can we recognize it?  • Regional Products and Agritourism: How do local products and

	agriculture create authentic experiences and strengthen regional economies?
Argomenti	Economic impact of tourism
dell'insegnamento	Impact of tourism on climate change and biodiversity
	Social and cultural challenges in tourism
	Rural development and tourism
	Protected areas and ecotourism
	Agrotourism and use of local products
	Sustainable consumption and tourism
	The role of government, the private sector and other
	stakeholders in addressing sustainability in the tourism
	industry
	• Initiatives being taken to address sustainability across the
	tourism industry
Parole chiave	climate change, biodiversity, sustainable consumption, agritourism,
	local products
Prerequisiti	
Insegnamenti propedeutici	
Modalità di insegnamento	Frontal lectures, exercises, project work
Obbligo di frequenza	-
Obiettivi formativi specifici e	Knowledge and understanding
risultati di apprendimento	ECONOMY
attesi	of corporate decisions in monopolies with regard to quality,
	quantity and prices
	of models of strategic interaction between companies in
	oligopolistic contexts
	the role of network externalities in the digital economy
	the strategies of vertical and horizontal differentiation of
	companies the strategies for maintaining a dominant position by a company
	the comparative advantages in the area of travel destinations
	price and quality strategies in the destination
	economic policy instruments to promote the development of
	destinations
	the basic principles of the theory of supply and demand
	the theory of pricing
	the role of artificial intelligence and algorithms in pricing
	mechanisms

the role of the state in the economy the fundamentals of monetary economics the basics of tax policy and budget planning growth theory

the theory of cooperative games and collusive behaviour sectoral analysis tools for the sports and events industry industrial policy instruments for the sports sector the impact of the organisation of sports events on regional economic growth

the quality strategies of accommodation providers the pricing strategies of accommodation providers using strategic interaction models from game theory.

the horizontal differentiation strategies of accommodation providers

Incentives in the internal organisation of accommodation providers methods for the evaluation of external effects and public goods in the tourism and sports sector

economic policy for sustainable tourism

the concept of sustainability and its impact on regional development

the economic systems of tourism and sports enterprises the determinants of co-operation and system building capacity between the different local tourism stakeholders.

Ability to apply knowledge and understanding ECONOMICS

Market analysis with the aim of selecting products and markets on which to focus business activities

contextualised criteria for pricing

Assessing the costs and benefits of maintaining a dominant position and choosing the most appropriate tools to achieve the objective

Analysing the trade-off between price and product quality and understanding the criteria used to choose the appropriate level of quality for the context

Ex-post analysis of the impact of economic policies, both in traditional contexts (with limited data) and in innovative contexts (with big data)

Analysing the economic sustainability of current and future destinations



Analyse the impact of public policies to increase the attractiveness of destinations

Ability to argue like an economist, i.e. to apply the schemes and criteria typical of economic analysis

Ability to understand the interaction between individual consumer and business decisions and market equilibrium

Apply incentive theory to the relationship between incentives and consumer and business decisions

Analyse the impact of different economic and fiscal policy decisions on the development of macro- and microeconomic variables Evaluate public policies to support elite sports federations and promote the organisation of events (from the perspective of policy makers)

Evaluation of the factors that determine the financial sustainability of sports federations and event organisers (from a management perspective)

Development of economic models for the sustainable development of tourism in the local area

Planning and evaluation of economic development processes in the tourism sector at macro and micro level

Analysing the economic impact of economic policy measures for the tourism sector at local, regional and national level

Development of a sustainable tourism development plan (from the perspective of political decision-makers)

Development of economic models for sustainable tourism development at local level

Critically analysing tourism policy instruments to promote local products and evaluating the effectiveness of the various instruments.

## Making judgements

identify the main variables to be used when making decisions in complex situations;

Analyse and critically report on information, experience and data to make appropriate business decisions;

select the most appropriate quantitative and qualitative analytical tools to support decision making;

find necessary additional information in databases, legal documents and scientific sources;

find solutions by using logical reasoning and combining information

	and analytical tools
	Communication skills
	Graduates of the Bachelor in Tourism, Sport and Event
	Management will develop communication and presentation skills in
	order to explain, argue and summarise the complex,
	interdisciplinary issues of the tourism, sport and event sector in a
	working environment.
	Educational activities in the first year include courses in all three
	official languages of instruction, covering communication and
	presentation strategies and techniques, as well as the acquisition
	of various skills for the cultural environment related to the
	language. The second year includes a language course in a fourth
	language. Case studies, projects and exercises within the courses
	as well as the written exams at the end of each course also
	contribute to the development of students' communication skills.
	Achievement of this objective is assessed by means of written
	examinations, group work, assignments, presentations of case
	studies and projects and the final dissertation.
	Learning skills
	the ability to seek out up-to-date information in order to keep
	abreast of changes in the service sector in general and in tourism,
	sport and event management in particular;
	the ability to retrieve and utilise information from databases,
	research studies, legal texts, regulations and standards needed in
	their professional life;
	the ability to analyse, critically appraise and integrate data,
	information and experience;
	the ability to develop possible solutions to problems in economic and operational areas relating to those work contexts that
	represent a possible career prospect for graduates.
	represent a possible career prospect for graduates.
Obiettivi formativi specifici e	
risultati di apprendimento	
attesi (ulteriori info.)	
Modalità di esame	A) Attending Students:
	- Written examination: 50 %
	- Project work: 35 %
	-Active participation in class: 15 %



Expected duration of written exam: 90 minutes

The project work consists of a 5-page seminar paper which presents a scientific paper in the field of sustainable tourism and an oral presentation of the seminar paper. The project work is to be carried out as group work. A selection of papers is provided by the lecturer and students need to choose one within the first two weeks of the lectures. The 15-minutes presentation and 15-minutes discussion of the seminar paper will take place during the lectures.

The 5-page seminar paper (excluding title page, table of contents, reference list and appendix) must be submitted at least three days before the oral presentation.

B) Non-attending students:

Written exam: 70 %Project paper: 30%

Expected duration of written exam: 90 minutes

The project work consists of a 5-page seminar paper which presents a scientific paper in the field of sustainable tourism and an oral presentation of the seminar paper. A selection of papers is provided by the lecturer and students need to choose one within the first two weeks of the lectures. The 15-minutes presentation and 15-minutes discussion of the seminar paper will take place during the lectures.

The 5-page seminar paper (excluding title page, table of contents, reference list and appendix) must be submitted at least three days before the oral presentation.

## Criteri di valutazione

Relevant for the written exam: clarity of answers, mastery of terminology related to the course, ability to summarize, evaluate, and establish relationships between topics. Relevant for project work (seminar paper and oral presentation): scientific working skills, ability to search and read scientific articles, scientific writing and presentation skills, skills in critical thinking, ability to discuss sustainability approaches.

ATTENTION: The seminar paper has to be written according to scientific standards and all sources have to be cited. Students must check the paper with the software TURNITIN and submit the report along with their seminar paper. Unauthorized use of sources will be considered an attempt to cheat and will be subject to the sanctions provided for by the examination regulations.

Bibliografia obbligatoria	Rein, H. & Stradsas, W. (2017). Nachhaltiger Tourismus (2. Auflage). Konstanz: UVK.  Koscak, M., O'Rourke, T., & Košcak, M. (2023). Ethical and Responsible Tourism: Managing Sustainability in Local Tourism Destinations (Second edition). Taylor & Francis. https://doi.org/10.4324/9781003358688
Bibliografia facoltativa	
Altre informazioni	
Obiettivi di Sviluppo Sostenibile (SDGs)	Buona occupazione e crescita economica, Ridurre le disuguaglianze, Lotta contro il cambiamento climatico, Utilizzo responsabile delle risorse, Città e comunità sostenibili