

Syllabus

Course Description

Course Title	Economics of Tourism and Destinations
Course Code	30179
Course Title Additional	
Scientific-Disciplinary Sector	SECS-P/06
Language	German
Degree Course	Bachelor in Tourism, Sport and Event Management
Other Degree Courses (Loaned)	
Lecturers	
Teaching Assistant	
Semester	Second semester
Course Year/s	2
СР	6
Teaching Hours	36
Lab Hours	-
Individual Study Hours	-
Planned Office Hours	18
Contents Summary	The course refers to the typical educational activities and belongs to the scientific area of Economics. The course is designed to give a general overview of scientific knowledge in tourism as part of the economy and destination development. In addition, it allows to develop specific competences, including the ability to study the impact of regional governance on destination development the end of the course, students are expected to understand the key drivers behind tourism and destination development and to draft a strategy (with tools such as an appropriate SWOT analysis) to increase the attractiveness of a destination or of a region to stimulate the regional tourism economy.
Course Topics	
Keywords	

Recommended Prerequisites	
Propaedeutic Courses	
Teaching Format	
Mandatory Attendance	-
Specific Educational	Knowledge and understanding
Objectives and Learning	ECONOMICS
Outcomes	of firm choices in monopolies in terms of quality, quantity and
	prices
	of the patterns of strategic interaction between firms in
	oligopolistic contexts
	of the role of network externalities in the digital economy
	the strategies of vertical and horizontal differentiation by firms
	the strategies of maintaining a dominant position by a firm
	of comparative advantages in the tourism destination sector
	of price and quality strategies in the destination
	economic policy instruments aimed at stimulating the development
	of tourist destinations
	the basic principles of supply and demand theory
	the theory of price formation
	the role of artificial intelligence and algorithms in pricing
	mechanisms
	the role of the state in the economy
	the fundamentals of monetary economics
	fundamentals of fiscal policy and budgeting
	growth theory
	the theory of cooperative games and collusive behaviour
	sectoral analysis tools for the sports and events industries
	of industrial policy tools related to the sports sector
	the effect of the organisation of sports shows and events on
	regional economic growth.
	the quality strategies of accommodation facilities
	of the pricing strategies of accommodation facilities, using strategic
	interaction models derived from game theory.
	of the horizontal differentiation strategies of accommodation facilities
	of incentives in the internal organisations of accommodation
	facilities
	of methods for evaluating externalities and public goods in the
	tourism and sports sector

economic policies for sustainable tourism the concept of sustainability and its impact on regional

development

the economic systems of tourism and sports enterprises the determinants of collaboration and system-building capacity between the various local tourism operators.

Ability to apply knowledge and understanding

ECONOMICS

market analysis, aimed at choosing the products and markets on which to focus business activity

pricing criteria appropriate to the context

evaluation of the costs and benefits of maintaining a dominant position, and of choosing the most suitable instruments for the eventual pursuit of the objective

analysis of the trade-off between price and product quality, and to understand the criteria on the basis of which to choose the level of quality appropriate to the context

ex post analysis of the effects of economic policies, both in traditional contexts (with limited data) and in innovative contexts (with big data)

economic sustainability analysis of current and prospective tourist destinations

impact analysis of public policies aimed at increasing the attractiveness of tourist destinations

ability to reason as an economist, i.e. using schemes and criteria typical of economic analysis

ability to grasp the interaction between individual consumer and business choices and market equilibrium

application of incentive theory to the relationship between incentives and consumer and business choices

analysis of the effects of various economic and fiscal policy choices on the development of macroeconomic and microeconomic

variables

evaluation of public policies to support high-level sports associations and support the organisation of events (from a policy maker perspective)

evaluation of the determinants of the financial sustainability of sports associations and event management companies (from a managerial perspective)

development of economic models for the sustainable development of tourism in the local area

planning and evaluation of macro- and micro-level economic development processes in the tourism sector

analysis of economic effects at local, regional and national level of economic policies relating to the tourism sector

drafting a sustainable tourism development plan (from the policy maker's perspective)

development of economic models for sustainable tourism development at local level

critical analysis of tourism policy instruments aimed at promoting local products, evaluating the effectiveness of the various instruments.

Autonomy of judgement

identify the most relevant variables to be used in making decisions in complex situations

report analytically and critically on information, empirical evidence and data to make appropriate economic-managerial decisions; evaluate the most suitable analysis tools, both quantitative and qualitative to assist decision-making;

adopt logical arguments and relate information and analytical tools to find solutions.

Communication skills

Graduates of the Tourism, Sport and Events Management degree course will develop communication and presentation skills to explain, argue and summarise, in a professional context, the complex interdisciplinary issues of the tourism, sport and events sector.

Finally, the final examination offers students an excellent opportunity to integrate acquired knowledge with communication skills in a document that represents the culmination of their studies in the degree course.

The achievement of this objective will be assessed by means of written examinations, individual and group assignments as well as the final dissertation.

Learning skills

	ability to find the information required to keep abreast of changes in the service sector in general and in the tourism, sports and events sector in particular ability to find and make use of information from databases, research studies, laws, regulations and standards that are applied in professional life;
	ability to analyse, critically evaluate and integrate data, information and experience;
	ability to develop possible solutions for economic and management problems in operational contexts with reference to the graduates' occupational outlets.
Specific Educational Objectives and Learning Outcomes (additional info.)	
Assessment	
Evaluation Criteria	
Required Readings	
Supplementary Readings	
Further Information	
Sustainable Development Goals (SDGs)	