

Syllabus

Descrizione corso

Titolo insegnamento	Management internazionale
	27340
Codice insegnamento	27340
Titolo aggiuntivo	
Settore Scientifico- Disciplinare	SECS-P/08
Lingua	Inglese
Corso di Studio	Corso di laurea in Economia e Management
Altri Corsi di Studio (mutuati)	
Docenti	
Assistente	
Semestre	Secondo semestre
Anno/i di corso	3
CFU	6
Ore didattica frontale	36
Ore di laboratorio	-
Ore di studio individuale	-
Ore di ricevimento previste	
Sintesi contenuti	 To provide students the necessary understanding of the scope and function of international business theory and practice. To provide students the necessary understanding regarding the impact of globalization, digitalization and other trends on business organizations and strategies and on how managers can deal with these issues. To provide students the necessary understanding of how business practices vary widely across regions and countries. To provide students the necessary understanding of "how to" formulate and evaluate winning global strategies.
Argomenti dell'insegnamento	

Parole chiave	
Prerequisiti	
Insegnamenti propedeutici	
Modalità di insegnamento	
Obbligo di frequenza	Attendance not compulsory but strongly recommended
Obiettivi formativi specifici e	Knowledge and understanding
risultati di apprendimento	Area: Understanding corporate management
attesi	Knowledge of business and organisational models
	Knowledge of management and target agreements, plans and organisational functions
	Knowledge of methods of corporate decision-making and strategic management
	Knowledge of decision-making concepts and models for the
	introduction of new products, pricing, distribution channels and
	(digital) means of communication
	Understanding of social responsibility, consumer protection,
	sustainable marketing
	Knowledge of concepts, models and tools for critically analysing
	business and corporate strategies
	Understanding of various management theories and organisational
	behaviour and their significance in the context of different
	businesses and different business-economic contexts
	In-depth knowledge in the areas of international marketing,
	management of multinational companies, analysis of consumer
	behaviour or management of operational and technical functions
	In-depth knowledge and understanding of management control
	Knowledge of the underlying mechanisms for effective
	communication of theoretical and empirical business topics in three
	languages: Italian, German and English
	Ability to apply knowledge and understanding
	Area : Economics
	be able to recognise and analyse the evolution of corporate
	structures and the development of organisational forms
	be able to correctly apply management principles and theoretical
	models as well as empirical analysis tools to complex problems in
	typical management situations in the appropriate context
	be able to apply appropriate concepts, models, tools and
	techniques to analyse markets, market strategies, programmes and

	activities in teamwork and communicate research results in
	accordance with international professional standards in three
	languages: Italian, German and English
	be able to formulate strategies and identify critical steps in the
	implementation of a competitive strategy
	be able to apply appropriate analytical tools and models to
	evaluate the strategic choices and strategies adopted by
	companies
	be able to apply the specific tools of auditing in different contexts
	of business reality
	be able to communicate the results of strategic analyses prepared
	according to international professional standards in three
	languages: Italian, German and English
Obiettivi formativi specifici e	
risultati di apprendimento	
attesi (ulteriori info.)	
Modalità di esame	
Criteri di valutazione	
Bibliografia obbligatoria	
Bibliografia facoltativa	
Altre informazioni	
Obiettivi di Sviluppo	
Sostenibile (SDGs)	
	