

# **Syllabus**

## Kursbeschreibung

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Titel der Lehrveranstaltung	Volkswirtschaftslehre und Politikgestaltung
Code der Lehrveranstaltung	27606
Zusätzlicher Titel der Lehrveranstaltung	
Wissenschaftlich- disziplinärer Bereich	
Sprache	Englisch
Studiengang	Master in Politik öffentlicher Institutionen und innovative Governance
Andere Studiengänge (gem. Lehrveranstaltung)	
Dozenten/Dozentinnen	Prof. Mirco Tonin, Mirco.Tonin@unibz.it https://www.unibz.it/en/faculties/economics- management/academic-staff/person/35916 Prof. Dr. Alexander Moradi, Alexander.Moradi@unibz.it https://www.unibz.it/en/faculties/economics- management/academic-staff/person/39937
Wissensch. Mitarbeiter/Mitarbeiterin	
Semester	Zweites Semester
Studienjahr/e	1
KP	12
Vorlesungsstunden	36 (Moradi) + 36 (Tonin)
Laboratoriumsstunden	-
Stunden für individuelles Studium	
Vorgesehene Sprechzeiten	18 (Moradi) + 18 (Tonin)
Inhaltsangabe	M1 - This module "Economics of the Public Sector": a) introduces the principles of taxation and how governments use taxes to

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finance services, steer economic behaviour and pursue social objectives—addressing issues of equity, efficiency, incidence, evasion and sustainability; b) examines the intended impact¿and possible unintended implications of key tax instruments on households, firms and the wider economy; c) builds quantitative and critical thinking skills so students can design, evaluate and communicate evidence based fiscal policies for governments and public administrations.
M2 - This module "Behavioral Economics and Public Policy Design" explores key economic issues related to public service design and implementation. Topics include behavioral economics, choice architecture, nudges, and experimental methods in policy design and evaluation. Students will examine the application of these principles in various policy realms. The course includes case studies, team projects, and discussions to enhance students' analytical and problem-solving skills.
See 27606A and 27606B.
See 27606A and 27606B.
See 27000A and 27000B.
See 27606A and 27606B.
Attendance is recommended, but not mandatory.
Knowledge and understanding  The student will acquire the knowledge of economic theory necessary to understand and analyse economic and business phenomena in the public sector in order to support decision-making processes. Knowledge of public policy and the tools necessary for the design of sustainable policies will be consolidated. Knowledge related to the labour market, education and health will also be deepened, instrumental in the development of public policy analysis and evaluation skills.  Ability to apply knowledge and understanding

The student will acquire the ability to:

- interpret market trends through the application of appropriate economic models and implement economic analysis tools, also using data;
- apply economic models to describe the behaviour of economic agents and to develop sustainable economic policies in various application domains of interest to companies and public bodies.

Autonomy of judgement

The student will acquire the ability to:

- apply acquired knowledge to interpret economic and business phenomena in order to make managerial and operational decisions in the context of public administration;
- select data and use appropriate information to describe a problem relating to the design, implementation and evaluation of public sector projects and policies, aiming at innovation and improvement of processes, products and results;
- relate models and empirical evidence in the study of public icy phenomena;
- reflect, also from the perspective of public ethics and sustainability with regard to future generations, on the responsibilities associated with the use of public resources.

#### Communication skills

The student acquires the ability to communicate effectively in oral and written form the specialised contents of the individual disciplines, using different registers according to target audience and communicative and didactic purposes, as well as to evaluate the formative effects of his/her communication.

### Learning skills

The student will acquire the ability to:

- use information technology autonomously to carry out bibliographic research and investigations and for one's own training and continuing education;
- identify thematic links and establish relationships between



	different cases and contexts of analysis;
	ability to frame a new problem systematically and generate
	appropriate taxonomies;
	- develop general models from the phenomena studied.
Spezifisches Bildungsziel	
und erwartete	
Lernergebnisse (zusätzliche	
Informationen)	
Art der Prüfung	M1 For Attending Students:
	1. Presentation (20%): Students are required to present an article
	to the class. The presentation should summarize the article's aim,
	methodology, and main findings, and provide a critical assessment.
	2. Project Report (40%): Students must submit a report, not
	exceeding 1,500 words, that transforms the presentation topic into
	a structured project format.
	3. Written exam (40%): This 40-minute exam comprises multiple-
	choice and short review questions.
	For Non-Attending students:
	Written exam (100%): This 60-minute exam comprises multiple
	choice and short review questions and an essay in which students
	demonstrate their critical thinking.
	M2
	For Attending Students: 20% team project presentation, 20%
	team project report, 60% written exam.
	For Non-Attending Students: 100% written exam.
	Exam: review questions
	NOTE: Project work and classroom presentations are valid for 1
	academic year and cannot be carried over beyond that time-frame.
	The final mark is the arithmetic average of marks between M1 and
	M2.
Bewertungskriterien	Team Project Reports:
	Depth and accuracy of content.
	Integration and application of course concepts to the project topic.
	Originality and creativity in problem-solving and analysis.

Clarity, organization, and professionalism of the written report. Team Presentations: Effectiveness of communication and ability to engage the audience. Visual and analytical clarity of presentation materials Responsiveness to questions and ability to discuss the project in depth. Written Exam: Comprehension of course material and key concepts. Ability to apply theoretical knowledge to practical scenarios. Critical thinking and analytical skills in responding to review questions. Quality of written communication, including structure and articulation of arguments.  Pflichtliteratur See 27606A and 27606B.  Weiterführende Literatur See 27606A and 27606B.  Weitere Informationen See 27606A and 27606B.  Weiter Informationen See 27606A and 27606B.  Keiter Informationen See 27606A and 27606B.  Kenschenwürdige Arbeit und Wirtschaftswachstum, Nachhaltiger Entwicklung (SDGs) Konsum und Produktion, Weniger Ungleichheiten		
Effectiveness of communication and ability to engage the audience.  Visual and analytical clarity of presentation materials Responsiveness to questions and ability to discuss the project in depth.  Written Exam: Comprehension of course material and key concepts. Ability to apply theoretical knowledge to practical scenarios. Critical thinking and analytical skills in responding to review questions. Quality of written communication, including structure and articulation of arguments.  Pflichtliteratur See 27606A and 27606B.  Weiterführende Literatur See 27606A and 27606B.  Weitere Informationen See 27606A and 27606B.  Menschenwürdige Arbeit und Wirtschaftswachstum, Nachhaltiger		
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See 27606A and 27606B.  Weitere Informationen See 27606A and 27606B.  Ziele für nachhaltige Menschenwürdige Arbeit und Wirtschaftswachstum, Nachhaltiger	Pflichtliteratur	See 27606A and 27606B.
Ziele für nachhaltige Menschenwürdige Arbeit und Wirtschaftswachstum, Nachhaltiger	Weiterführende Literatur	See 27606A and 27606B.
	Weitere Informationen	See 27606A and 27606B.
Entwicklung (SDGs) Konsum und Produktion, Weniger Ungleichheiten	Ziele für nachhaltige	Menschenwürdige Arbeit und Wirtschaftswachstum, Nachhaltiger
	Entwicklung (SDGs)	Konsum und Produktion, Weniger Ungleichheiten

## Kursmodul

Titel des Bestandteils der Lehrveranstaltung	Volkswirtschaftslehre des öffentlichen Sektors
Code der Lehrveranstaltung	27606A
Wissenschaftlich- disziplinärer Bereich	SECS-P/02
Sprache	Englisch
Dozenten/Dozentinnen	Prof. Dr. Alexander Moradi, Alexander.Moradi@unibz.it https://www.unibz.it/en/faculties/economics- management/academic-staff/person/39937
Wissensch. Mitarbeiter/Mitarbeiterin	
Semester	
KP	6



Verantwortliche/r Dozent/in	
Vorlesungsstunden	36
Laboratoriumsstunden	-
Stunden für individuelles Studium	
Vorgesehene Sprechzeiten	18
Inhaltsangabe	This module "Economics of the Public Sector": a) introduces the principles of taxation and how governments use taxes to finance services, steer economic behaviour and pursue social objectives—addressing issues of equity, efficiency, incidence, evasion and sustainability; b) examines the intended impactand possible unintended implications of key tax instruments on households, firms and the wider economy; c) builds quantitative and critical thinking skills so students can design, evaluate and communicate evidence based fiscal policies for governments and public administrations.
Themen der Lehrveranstaltung	
Unterrichtsform	Lectures, Projects, Workshops.
Pflichtliteratur	Public Finance and Public Policy, by Jonathan Gruber, 5th edition – Chapters 3, 18-22.
Weiterführende Literatur	Economics articles uploaded on OLE.

## Kursmodul

Titel des Bestandteils der Lehrveranstaltung	Verhaltensökonomie und Politikgestaltung
Code der Lehrveranstaltung	27606B
Wissenschaftlich- disziplinärer Bereich	SECS-P/02
Sprache	Englisch
Dozenten/Dozentinnen	Prof. Mirco Tonin, Mirco.Tonin@unibz.it https://www.unibz.it/en/faculties/economics- management/academic-staff/person/35916

Wissensch.	
Mitarbeiter/Mitarbeiterin	
Semester	
КР	6
Verantwortliche/r Dozent/in	
Vorlesungsstunden	36
Laboratoriumsstunden	-
Stunden für individuelles Studium	
Vorgesehene Sprechzeiten	18
Inhaltsangabe	This module "Behavioral Economics and Public Policy Design" explores key economic issues related to public service design and implementation. Topics include behavioral economics, choice architecture, nudges, and experimental methods in policy design and evaluation. Students will examine the application of these principles in various policy realms. The course includes case studies, team projects, and discussions to enhance students' analytical and problem-solving skills.
Themen der	Introduction to Behavioral Economics
Lehrveranstaltung	<ul> <li>Key principles and concepts</li> <li>Departure from traditional economic models</li> <li>Overview of heuristics and biases</li> <li>Decision Making and Choice Architecture</li> <li>How individuals make decisions</li> <li>The role of choice architecture in influencing decision-making</li> <li>Nudge theory and its applications</li> <li>Experimental and Quasi-experimental Methods in Behavioral Economics:</li> <li>Designing experiments to test behavioral interventions</li> <li>Analyzing the impact of policies through behavioral lenses</li> </ul>
	<ol> <li>Ethics and Public Policy:</li> <li>Ethical considerations in using behavioral economics for public policy</li> <li>Balancing paternalism and autonomy in policy design</li> <li>Incentives and Motivations:</li> <li>Understanding intrinsic and extrinsic motivations</li> <li>Designing incentives that align with desired behaviors</li> <li>Behavioral Economics in Health and Education Policy</li> </ol>

	7. Behavioral Economics in Sustainability and Environmental
	Policy
	8. Digital Technologies and Behavioral Economics:
	o The role of digital technology in shaping behavior
	o Digital nudges and their policy implications
	9. Crime and Behavioral Economics
Unterrichtsform	The course will combine frontal lectures, discussion of case studies and projects. Students will be expected to participate actively in class discussions.
Pflichtliteratur	Kahneman, Daniel. "Thinking, fast and slow."
Weiterführende Literatur	Additional material will be distributed in class and published on TEAMS.