

Syllabus

Kursbeschreibung

Titel der Lehrveranstaltung	Wirtschaft und Management
Code der Lehrveranstaltung	42420
Zusätzlicher Titel der	
Lehrveranstaltung	
Wissenschaftlich-	ING-IND/35
disziplinärer Bereich	
Sprache	Englisch
Studiengang	Bachelor in Elektrotechnik und Cyber-Physische Systeme
Andere Studiengänge (gem.	
Lehrveranstaltung)	
Dozenten/Dozentinnen	Prof. Guido Orzes,
	Guido.Orzes@unibz.it
	https://www.unibz.it/en/faculties/engineering/academic-
	staff/person/36819
Wissensch.	
Mitarbeiter/Mitarbeiterin	
Semester	Erstes Semester
Studienjahr/e	3
KP	6
Vorlesungsstunden	36
Laboratoriumsstunden	24
Stunden für individuelles	90
Studium	
Vorgesehene Sprechzeiten	18
Inhaltsangabe	- The company: objectives and context
	- Essentials of financial accounting;
	- Investment analysis;
	- Other economic evaluation analyses.
Themen der	1. The company: objectives and context
Lehrveranstaltung	1.1 Terms and definitions



	Basic economical concepts
	Company, firm, enterprise
	Classifications of companies
	Fayol's five elements of administration
	Value Chain
	1.2 Corporate objectives and corporate strategy
	Vision, mission and objectives
	Porter's generic strategies
	Strategy tools
	2. Essentials of financial accounting
	Terms and definitions
	Basic accounting principles
	Balance sheet and income statement
	Financial statement preparation
	Ratio analysis
	3. Investment analysis
	Terms and definitions
	Repayment plans
	Actualization and capitalization
	Investment analysis and evaluation (Discounted Pay-back)
	period, Net present value, Internal rate of return, External rate of
	return, Benefit-cost ratio)
	Inflation
	1 Innation
	4. Other economic evaluation analyses
	Classification of costs
	Break-even point
	Make or buy choices
Stichwörter	Accounting; Investment analysis; make or buy; break-even point.
Empfohlene	-
Voraussetzungen	
Propädeutische	
Lehrveranstaltungen	
Unterrichtsform	The teaching format is based on frontal lectures, exercises and a
	game-based business simulation. In addition to a solid theoretical
	background, special attention will be dedicated to examples,
	exercises and case studies discussion.



Anwesenheitspflicht	not compulsory
Spezifische Bildungsziele und erwartete	Intended Learning Outcomes (ILO)
Lernergebnisse	 Knowledge and understanding General knowledge of the various tasks, methods and techniques of financial accounting and investment analysis Knowledge of the main the economic and operational factors linked to the strategic choices of the companies and of the main strategy tools Basic understanding of management and business administration
	Applying knowledge and understanding 4. Ability to evaluate investment initiatives, the economic and financial solidity of economic and financial plans about the launch of new products or the adoption of new business models 5. Ability to "virtually" manage a company (game-based business simulation)
	Making judgements 6. Systems Thinking - overview of the business organization 7. Ability to transfer the knowledge and methods learned to real practical applications
	Communication skills 8. Ability to structure and prepare a presentation describing company strategy and management with business language 9. Oral communication skills (business language)
	Learning skills 10. Ability to autonomously extend the knowledge acquired during the study course by reading and understanding
Spezifisches Bildungsziel und erwartete Lernergebnisse (zusätzliche Informationen)	
Art der Prüfung	Formative assessment: In class exercises: 4x30 minutes; ILOs assessed: 1, 4. In class group works: 2x30 minutes; ILOs assessed: 2, 3.

	Summative assessment: 65% written exam - exercises: 3 exercises (1 hour); ILOs assessed: 1, 4. 25% written exam - questions: 3 open-ended questions of 200 words each (30 minutes); ILOs assessed: 2, 3. 10% Business Game*: 6 hours (in class); ILOs assessed: 1-10.
	* The Business Game might be replaced with an assignment for non-attending students. The score obtained in the Business Game is valid for 1 academic year and cannot be carried over beyond that timeframe.
Bewertungskriterien	The final mark is the sum of the marks of the different parts of the exam. The assessment of the written part is based on ability to solve simple exercises about the topics of the course, clarity of answers, mastery of language (also with respect to teaching language), ability to summarize and establish relationships between topics. The assessment of the business game is based on ability to work in a team and skills of creativity and critical thinking.
Pflichtliteratur	Lecture slides and notes, which are available in the <u>OLE page</u> of the course (self-enrollment key will be provided to students in the first lecture).
Weiterführende Literatur	Antony R.N., Hawkins D.F., Merchant K.A., "Accounting: Text and Cases", Thirteenth Edition, McGraw-Hill International Edition
Weitere Informationen	
Ziele für nachhaltige Entwicklung (SDGs)	Nachhaltiger Konsum und Produktion, Industrie, Innovation und Infrastruktur