

Syllabus

Course Description

Course Title	Economy, Law, Contracts
Course Code	42602
Course Title Additional	
Scientific-Disciplinary Sector	GIUR-01/A
Language	Italian
Degree Course	Professional Bachelor in Wood Technology
Other Degree Courses (Loaned)	
Lecturers	Prof. Laura Valle, Laura.Valle@unibz.it https://www.unibz.it/en/faculties/economics-management/academic-staff/person/11518
Teaching Assistant	
Semester	Second semester
Course Year/s	1
CP	6
Teaching Hours	36
Lab Hours	4
Individual Study Hours	110
Planned Office Hours	
Contents Summary	Current sources of contract law. The contract agreement and the contractual relationship. Contracts between professionals (B2B) and contracts between professionals and consumers (B2C): different rules for the two kinds of relationships. Standard contracts and unfair terms. Unfair commercial practices. The choice of the law applicable to international contracts. Contract of Sale. International Sale and the Vienna Convention on international Sale of Goods. Internet contracts. General contract law and special rules for the electronic commerce. Interests on debt and interest agreements. Credit and debt

	operations: assumption of debt and novation. Assignment of credit and assignment of contract. Credit guarantees. Collateral securities and personal securities, bonds. Guaranties in international contracts. The regulation of firm networks. Dispute resolutions: traditional and alternative methods. Arbitration and mediation; compulsory mediation.
Course Topics	
Keywords	
Recommended Prerequisites	
Propaedeutic Courses	
Teaching Format	Frontal lectures. Power point presentations will be used during the lectures. They are used as a support for the lectures and not learning materials for the individual study.
Mandatory Attendance	Attendance is not compulsory
Specific Educational Objectives and Learning Outcomes	The course refers to the educational activities chosen by the student and belongs to the scientific area of Law. The course aims to let students achieve a professional knowledge on the legal tools used in the contractual relationships of commercial and financial firms, and other institution and organization as well. The topic interested will also be studied looking at cases and judicial decisions. Knowledge and understanding: • Knowledge of the contract law with reference to economic relationships. • Understanding of the legal sources relating to the contract law system in the European, national, regional and international context. • Knowledge of the contract law of the commercial relationship with reference to business to business and business to consumers relationships, with regard also to online contracts. . Applying knowledge and understanding: • Ability to search and use of the sources of contract law in the national, European, and international contexts. • Ability to support private and public entities through the

	knowledge of the rules of contract law. • Ability to analyse case law. Making judgments Ability to find and understand the political, economic, philosophical grounds of the rules of law. Ability to find and apply the knowledge of the appropriate contract law rules to cases. Communication skills Ability to present the legal notions acquired during the course using a proper technical language. Learning skills Developing skills of learning, interpretation and evaluation necessary to continue the studies with a high degree of autonomy.
Specific Educational Objectives and Learning Outcomes (additional info.)	
Assessment	The course grade will be based on the final written exam. The final exam consists of 4 open questions with sub-questions. Students can choose at free choice to prepare a presentation on a topic agreed with the Professor, which could improve the grade of the final exam of a maximum of 2 points.
Evaluation Criteria	The course grade will be based on the final written exam. Relevant for the assessment of the written exam: clarity of the answers, mastery of language (knowledge of the legal technical language, and grammatical and logic mastery of language), ability to summarize, evaluate, and establishing relationships between topics.
Required Readings	Reference books: Galgano, Diritto privato: capp. 12, 13, 14, 15, 16, 17, 18, some topics also from chap. 10 e 11. About contracts drafting: Gatt-Cimmino-Mollo-De Crescenzo, Tecniche di redazione degli atti giuridici, Il contratto, Unisob Press,

	2023, pp. 19-35, 53-66 About consumers law: I contratti del consumatore a cura di Capilli: Introduzione: leggere, studiare parr. 5 e 6 Cap. 1: studiare parr. 1 e 2 Cap. 2: studiare parr. 1, 3, 3.1, 4, 4.1, focus: la figura del prosumer Cap. 3: studiare tutto Cap. 4: studiare tutto Cap. 5: studiare tutto Cap. 6: studiare fino al par. 8 compreso e par. 13 e 13.1 About unfair commercial practices: Febbrajo, Manuale di diritto dei risparmiatori e dei consumatori. About internet law: Quarta-Smorto, Diritto privato dei mercati digitali: cap. 4; qualche par. del cap. 3 su piattaforme digitali (alternatively, Pascuzzi, Il diritto dell'era digitale, ult. ed. 2020). A Civil Code 2024 is essential both during the lectures attendance and for the preparation of the final examination (see among others De Nova, Zanichelli publisher; or Hoepli publisher). A detailed syllabus of the lectures will be available on the Reserve Collection.
Supplementary Readings	
Further Information	
Sustainable Development Goals (SDGs)	