

# Syllabus

## *Descrizione corso*

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| <b>Titolo insegnamento</b>              | Optimization methods for decision making                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>Codice insegnamento</b>              | 27511                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>Titolo aggiuntivo</b>                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Settore Scientifico-Disciplinare</b> | NN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Lingua</b>                           | Inglese                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Corso di Studio</b>                  | Corso di laurea magistrale in Data Analytics for Economics and Management                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>Altri Corsi di Studio (mutuati)</b>  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Docenti</b>                          | <p>Prof. Dr. rer. nat. habil. Andreas Heinrich Hamel,<br/> Andreas.Hamel@unibz.it<br/> <a href="https://www.unibz.it/en/faculties/economics-management/academic-staff/person/33708">https://www.unibz.it/en/faculties/economics-management/academic-staff/person/33708</a></p> <p>prof. Davide Ferrari,<br/> Davide.Ferrari2@unibz.it<br/> <a href="https://www.unibz.it/en/faculties/economics-management/academic-staff/person/39001">https://www.unibz.it/en/faculties/economics-management/academic-staff/person/39001</a></p> <p>dr. Giulia Bertagnolli,<br/> Giulia.Bertagnolli@unibz.it<br/> <a href="https://www.unibz.it/en/faculties/economics-management/academic-staff/person/49312">https://www.unibz.it/en/faculties/economics-management/academic-staff/person/49312</a></p> |
| <b>Assistente</b>                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Semestre</b>                         | Tutti i semestri                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Anno/i di corso</b>                  | 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>CFU</b>                              | 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Ore didattica frontale</b>           | <p>M1:</p> <ul style="list-style-type: none"> <li>- 24 hours of in-person lectures</li> <li>- 12 hours of video lectures (counted as 24 hours to account for re-watching)</li> </ul> <p>M2:</p> <ul style="list-style-type: none"> <li>- 24 hours of in-person lectures</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

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|                             | 12 hours of video lectures (counted as 24 hours to account for re-watching)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Ore di laboratorio          | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Ore di studio individuale   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Ore di ricevimento previste | M1: 18, including 6 hours offered as virtual classroom sessions<br>M2: 18, including 6 hours offered as virtual classroom sessions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Sintesi contenuti           | <p>Module 1 introduces students to optimization theory (duality, optimality conditions) especially for convex and linear problems. Algorithms for solving unconstrained and constrained optimization problems are presented with emphasis on interior point methods. An outlook to problem classes with integer constraints, uncertainty and multiple objectives is given.</p> <p>Module 2 focuses on the application of data science techniques to optimize resources, evaluate risks, and support sustainable decision-making in business and economic contexts. Students will work with spatio-temporal data, applying models for trend-surface estimation, spatial and temporal correlation, and prediction. The module also introduces robust statistical methods and outlier detection techniques to ensure reliability under data contamination and heavy-tailed distributions. Additional topics include tail dependence, extreme value modeling, and multivariate risk assessment, with real-world applications in finance, environmental planning, and policy evaluation. Emphasis is placed on interpreting results from empirical analyses and implementing solutions using modern statistical software.</p> |
| Argomenti dell'insegnamento | <p>M1:</p> <ul style="list-style-type: none"> <li>• Linear optimization techniques</li> <li>• Nonlinear optimization techniques</li> <li>• Discussion of combinatorial optimization problems</li> <li>• Multicriteria optimization and decision making</li> <li>• Decision making under uncertainty</li> </ul> <p>M2:</p> <p>Spatio-Temporal Data Analysis: Trend-surface estimation, spatial and temporal correlation, forecasting methods</p> <p>Robust Statistics &amp; Outlier Detection: Data contamination and heavy tails, robust estimation and outlier analysis.</p> <p>Risk Modeling &amp; Dependence Structures: Extreme value methods,</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

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|                                                                          | <p>multivariate risk assessment</p> <p>Applications: Finance and risk evaluation, environmental planning, policy and resource optimization</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>Parole chiave</b>                                                     | <p>Optimization and decision making</p> <p>Decision making under uncertainty</p> <p>Spatio-temporal data analysis</p> <p>Robust statistics and outlier detection</p> <p>Risk modeling and extreme value analysis</p> <p>Multivariate dependence and risk assessment</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>Prerequisiti</b>                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Insegnamenti propedeutici</b>                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Modalità di insegnamento</b>                                          | <p>Recorded lectures, in-person teaching, exercises.</p> <p>The course adopts a blended, student-centered approach that emphasises problem-based learning and active engagement. A portion of the lecture content is made available online in advance, allowing students to explore key concepts independently and at their own pace before attending class. This preparatory work enables in-person sessions to focus on the application of knowledge through real-world problems, collaborative activities, and guided discussions — fostering critical thinking and deeper learning. The course is fully aligned with the principles of the Italian Universities Digital Hub (EDUNEXT) initiative (<a href="https://edunext.eu">https://edunext.eu</a>), which promotes the integration of digital resources and active learning strategies within university teaching.</p> |
| <b>Obbligo di frequenza</b>                                              | Attendance is recommended, but not mandatory.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Obiettivi formativi specifici e risultati di apprendimento attesi</b> | <p>M1:</p> <p>ILO 1 Knowledge and understanding:</p> <p>ILO 1.1 The student acquires knowledge of the analytical techniques and tools required to understand and quantitatively analyse economic and business phenomena in order to support decision-making processes.</p> <p>ILO 1.2 The student consolidates knowledge of statistical inference, linear models and their generalisations, linear algebra,</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

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|  | <p>and optimisation techniques.</p> <p>ILO 2 Applying knowledge and understanding:</p> <p>ILO 2.1 Ability to apply and implement analysis techniques focusing on different types of datasets such as streaming data, tabular data, documents and images and analysis on joint datasets.</p> <p>ILO 3 Making judgements:</p> <p>ILO 3.1 The student acquires the ability to apply acquired knowledge to interpret data in order to make directional and operational decisions in a business context.</p> <p>ILO 3.2 The student acquires the ability to apply acquired knowledge to support processes related to production, management and risk promotion activities and investment choices through the organisation, analysis and interpretation of complex databases.</p> <p>ILO4 Communication skills:</p> <p>ILO 4.1 The student acquires the ability to communicate effectively in oral and written form the specialised content of the individual disciplines, using different registers, depending on the recipients and the communicative and didactic purposes, and to evaluate the formative effects of his/her communication.</p> <p>ILO 5 Learning skills:</p> <p>ILO 5.1 The student acquires knowledge of scientific research tools. He/she will also be able to make autonomous use of information technology to carry out bibliographic research and investigations both for his/her own training and for further education. Furthermore, through the curricular teaching and the activities related to the preparation of the final thesis, she will be able to acquire the ability</p> <ul style="list-style-type: none"> <li>- to identify thematic connections and to establish relationships between methods of analysis and application contexts;</li> <li>- to frame a new problem in a systematic manner and to implement appropriate analysis solutions;</li> <li>- to formulate general statistical-econometric models from the phenomena studied.</li> </ul> |
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|  | <p>M2:</p> <p>ILO 1 Knowledge and understanding:</p> <p>ILO 1.1 The student acquires knowledge of the analytical techniques and tools required to understand and quantitatively analyse economic and business phenomena in order to support decision-making processes.</p> <p>ILO 1.2 The student consolidates knowledge of statistical inference, linear models and their generalisations, linear algebra, and optimisation techniques.</p> <p>ILO 1.3 The student acquires an in-depth knowledge of the main techniques of supervised and unsupervised statistical learning, which are instrumental in the development of analysis and visualisation of economic and business data.</p> <p>ILO 2 Applying knowledge and understanding:</p> <p>ILO 2.1 Ability to apply and implement analysis techniques focusing on different types of datasets such as streaming data, tabular data, documents and images and analysis on joint datasets.</p> <p>ILO 2.2 Ability to apply supervised and unsupervised learning, and knowledge modelling, extraction, integration, analysis and exploitation; these skills are declined in various application domains of interest to companies and public and private organisations.</p> <p>ILO 3 Making judgements:</p> <p>ILO 3.1 The student acquires the ability to apply acquired knowledge to interpret data in order to make directional and operational decisions in a business context.</p> <p>ILO 3.2 The student acquires the ability to apply acquired knowledge to support processes related to production, management and risk promotion activities and investment choices through the organisation, analysis and interpretation of complex databases.</p> <p>ILO4 Communication skills:</p> <p>ILO 4.1 The student acquires the ability to communicate effectively in oral and written form the specialised content of the individual disciplines, using different registers, depending on the recipients and the communicative and didactic purposes, and to evaluate the</p> |
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|                                                                                            | <p>formative effects of his/her communication.</p> <p>ILO 5 Learning skills:</p> <p>ILO 5.1 The student acquires knowledge of scientific research tools. He/she will also be able to make autonomous use of information technology to carry out bibliographic research and investigations both for his/her own training and for further education. Furthermore, through the curricular teaching and the activities related to the preparation of the final thesis, she will be able to acquire the ability</p> <ul style="list-style-type: none"> <li>- to identify thematic connections and to establish relationships between methods of analysis and application contexts;</li> <li>- to frame a new problem in a systematic manner and to implement appropriate analysis solutions;</li> <li>- to formulate general statistical-econometric models from the phenomena studied.</li> </ul> |
| <b>Obiettivi formativi specifici e risultati di apprendimento attesi (ulteriori info.)</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>Modalità di esame</b>                                                                   | <p>The overall exam mark will be determined by the assessment of the two modules (M1+M2)</p> <p>M1:</p> <p>A written exam and a project presentation including an oral presentation (ILOs 1.1, 1.2, 3.1, 3.2, 4.1, 5.1).</p> <p>M2:</p> <p>Written exam: combination of multiple choice and essay questions (ILOs 1, 2, 3 and 4 ). Project work: development of an individual project related to the methodologies studied, their implementation in statistical software, and their applications to empirical data (ILOs 1, 2, 3, 4 and 5).</p>                                                                                                                                                                                                                                                                                                                                               |
| <b>Criteri di valutazione</b>                                                              | <p>M1:</p> <p>The written exam of 1 hour counts 50%, the project 50% towards the final grade. Evaluation criteria are understanding of modeling features, capability of applying solution methods (only small scale for the written exam) problems and the capability to interpret/discuss the results w.r.t. economic/managerial decision making.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |

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|                                                 | <p>M2:</p> <p>To pass the M2 module exam students must obtain a positive evaluation on both final exam (50% of the grade) and project (50% of the grade).</p>                                                                                                                                                                                                                                                                                                                                                       |
| <b>Bibliografia obbligatoria</b>                | <p>M1:</p> <p>Video lectures and slides provided during the course.</p> <p>M2:</p> <p>Lecture notes and selected readings from the following books:</p> <p>Wikle, Christopher K., Andrew Zammit-Mangion, and Noel Cressie. <i>Spatio-temporal statistics with R</i>. Chapman and Hall/CRC, 2019.</p> <p>Kolaczyk, Eric D., and Gábor Csárdi. <i>Statistical analysis of network data with R</i>. Vol. 65. New York: Springer, 2014.</p>                                                                             |
| <b>Bibliografia facoltativa</b>                 | <p>M1:</p> <p>Boyd/Vandenberghe, Convex Optimization,</p> <p>Wright/Recht, Optimization for Data Analysis,</p> <p>Sundaram, A First Course in Optimization Theory.</p>                                                                                                                                                                                                                                                                                                                                              |
| <b>Altre informazioni</b>                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Obiettivi di Sviluppo Sostenibile (SDGs)</b> | <p>Sconfiggere la povertà, Partnership per gli obiettivi, Buona salute, Istruzione di qualità, Parità di genere, Acqua pulita e servizi igienico-sanitari, Energia rinnovabile e accessibile, Buona occupazione e crescita economica, Innovazione e infrastrutture, Ridurre le disuguaglianze, Città e comunità sostenibili, Utilizzo responsabile delle risorse, Lotta contro il cambiamento climatico, Utilizzo sostenibile del mare, Utilizzo sostenibile della terra, Pace e giustizia, Sconfiggere la fame</p> |

## *Modulo del corso*

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| <b>Titolo della parte</b> | M1 - Optimization methods for economics and business |
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| <b>costituente del corso</b>            |                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Codice insegnamento</b>              | 27511A                                                                                                                                                                                                                                                                                                                                                                      |
| <b>Settore Scientifico-Disciplinare</b> | MATH-03/B                                                                                                                                                                                                                                                                                                                                                                   |
| <b>Lingua</b>                           | Inglese                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Docenti</b>                          | Prof. Dr. rer. nat. habil. Andreas Heinrich Hamel,<br>Andreas.Hamel@unibz.it<br><a href="https://www.unibz.it/en/faculties/economics-management/academic-staff/person/33708">https://www.unibz.it/en/faculties/economics-management/academic-staff/person/33708</a>                                                                                                         |
| <b>Assistente</b>                       |                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Semestre</b>                         | Primo semestre                                                                                                                                                                                                                                                                                                                                                              |
| <b>CFU</b>                              | 6                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Docente responsabile</b>             |                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Ore didattica frontale</b>           | <ul style="list-style-type: none"> <li>- 24 hours of in-person lectures</li> <li>- 12 hours of video lectures (counted as 24 hours to account for re-watching)</li> </ul>                                                                                                                                                                                                   |
| <b>Ore di laboratorio</b>               | -                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Ore di studio individuale</b>        | -                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Ore di ricevimento previste</b>      | 18                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Sintesi contenuti</b>                | The module introduces students to optimization theory (duality, optimality conditions) especially for convex and linear problems. Algorithms for solving unconstrained and constrained optimization problems are presented with emphasis on interior point methods. An outlook to problem classes with integer constraints, uncertainty and multiple objectives is given.   |
| <b>Argomenti dell'insegnamento</b>      | <ul style="list-style-type: none"> <li>• Linear optimization techniques</li> <li>• Nonlinear optimization techniques</li> <li>• Discussion of combinatorial optimization problems</li> <li>• Multicriteria optimization and decision making</li> <li>• Decision making under uncertainty</li> </ul>                                                                         |
| <b>Modalità di insegnamento</b>         | Recorded lectures, in-person teaching, exercises.<br>The module adopts a blended, student-centered approach that emphasizes problem-based learning and active engagement. A portion of the lecture content is made available online in advance, allowing students to explore key concepts independently and at their own pace before attending class. This preparatory work |

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|                                  | enables in-person sessions to focus on the application of knowledge through real-world problems, collaborative activities, and guided discussions — fostering critical thinking and deeper learning. The module is fully aligned with the principles of the Italian Universities Digital Hub (EDUNEXT) initiative ( <a href="https://edunext.eu">https://edunext.eu</a> ), which promotes the integration of digital resources and active learning strategies within university teaching. |
| <b>Bibliografia obbligatoria</b> | Video lectures and slides provided during the course.                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Bibliografia facoltativa</b>  | Boyd/Vandenberghe, Convex Optimization,<br>Wright/Recht, Optimization for Data Analysis,<br>Sundaram, A First Course in Optimization Theory.                                                                                                                                                                                                                                                                                                                                              |

## *Modulo del corso*

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| <b>Titolo della parte costituente del corso</b> | M2 - Data science applications for resource optimization, risk evaluation and sustainability                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Codice insegnamento</b>                      | 27511B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>Settore Scientifico-Disciplinare</b>         | STAT-01/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>Lingua</b>                                   | Inglese                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>Docenti</b>                                  | prof. Davide Ferrari,<br>Davide.Ferrari2@unibz.it<br><a href="https://www.unibz.it/en/faculties/economics-management/academic-staff/person/39001">https://www.unibz.it/en/faculties/economics-management/academic-staff/person/39001</a><br>dr. Giulia Bertagnolli,<br>Giulia.Bertagnolli@unibz.it<br><a href="https://www.unibz.it/en/faculties/economics-management/academic-staff/person/49312">https://www.unibz.it/en/faculties/economics-management/academic-staff/person/49312</a> |
| <b>Assistente</b>                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Semestre</b>                                 | Secondo semestre                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>CFU</b>                                      | 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>Docente responsabile</b>                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Ore didattica frontale</b>                   | - 24 hours of in-person lectures                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

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|                             | - 12 hours of video lectures (counted as 24 hours to account for re-watching)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Ore di laboratorio          | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Ore di studio individuale   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Ore di ricevimento previste | 18                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Sintesi contenuti           | <p>This module focuses on the application of data science techniques to optimize resources, evaluate risks, and support sustainable decision-making in business and economic contexts. Students will work with spatio-temporal data, applying models for trend-surface estimation, spatial and temporal correlation, and prediction. The module also introduces robust statistical methods and outlier detection techniques to ensure reliability under data contamination and heavy-tailed distributions. Additional topics include tail dependence, extreme value modeling, and multivariate risk assessment, with real-world applications in finance, environmental planning, and policy evaluation. Emphasis is placed on interpreting results from empirical analyses and implementing solutions using modern statistical software.</p> |
| Argomenti dell'insegnamento | <p>Spatio-Temporal Data Analysis: Trend-surface estimation, spatial and temporal correlation, forecasting methods</p> <p>Robust Statistics &amp; Outlier Detection: Data contamination and heavy tails, robust estimation and outlier analysis.</p> <p>Risk Modeling &amp; Dependence Structures: Extreme value methods, multivariate risk assessment</p> <p>Applications: Finance and risk evaluation, environmental planning, policy and resource optimization</p>                                                                                                                                                                                                                                                                                                                                                                         |
| Modalità di insegnamento    | <p>Recorded lectures, in-person teaching, exercises.</p> <p>The module adopts a blended, student-centered approach that emphasizes problem-based learning and active engagement. A portion of the lecture content is made available online in advance, allowing students to explore key concepts independently and at their own pace before attending class. This preparatory work enables in-person sessions to focus on the application of knowledge through real-world problems, collaborative activities, and guided discussions — fostering critical thinking and deeper</p>                                                                                                                                                                                                                                                            |

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|                                  | <p>learning. The module is fully aligned with the principles of the Italian Universities Digital Hub (EDUNEXT) initiative (<a href="https://edunext.eu">https://edunext.eu</a>), which promotes the integration of digital resources and active learning strategies within university teaching.</p>                                                  |
| <b>Bibliografia obbligatoria</b> | <p>Lecture notes and selected readings from the following books:</p> <p>Wikle, Christopher K., Andrew Zammit-Mangion, and Noel Cressie. <i>Spatio-temporal statistics with R</i>. Chapman and Hall/CRC, 2019.</p> <p>Kolaczyk, Eric D., and Gábor Csárdi. <i>Statistical analysis of network data with R</i>. Vol. 65. New York: Springer, 2014.</p> |
| <b>Bibliografia facoltativa</b>  |                                                                                                                                                                                                                                                                                                                                                      |