

## **Syllabus**

## Descrizione corso

Titolo insegnamento	Conducting Survey-based Research
Codice insegnamento	28850
Titolo aggiuntivo	
Settore Scientifico- Disciplinare	NN
Lingua	Inglese
Corso di Studio	Corso di Dottorato di ricerca in Management
Altri Corsi di Studio (mutuati)	
Docenti	prof. Serena Volo, Serena.Volo@unibz.it https://www.unibz.it/en/faculties/economics- management/academic-staff/person/7585
Assistente	
Semestre	Secondo semestre
Anno/i di corso	1
CFU	2.5
Ore didattica frontale	8h unibz + 8h unitn by Prof. Lucia Savadori
Ore di laboratorio	0
Ore di studio individuale	0
Ore di ricevimento previste	
Sintesi contenuti	This course aims to equip Ph.D. students with comprehensive skills in designing effective survey-based research projects. The course provides basic PhD level training in core survey design research methods expected to be required by students intending to undertake quantitative research, together with an understanding of specific approaches to be used in different research settings.
Argomenti dell'insegnamento	Prof. Serena Volo  • Surveys in the space of social research methodology. Survey research in business, marketing and management research.



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	possibilities.
	Sampling: Basic concepts, Representativity, Probability and
	non-probability sampling, Multi-stage sampling, The role of
	stratification.
	<ul> <li>Levels of measurement of survey constructs. The importance</li> </ul>
	of levels of measurement. The goals of description, classification
	and analysis.
	<ul> <li>Aligning the hypothesis, questionnaire design and analysis</li> </ul>
	<ul> <li>The future of survey research: Emerging methods of</li> </ul>
	alternative data collection, surveys vs. digital data/other data
	Most common International and EU surveys  The life rule of a survey recognity from finding a recognity
	The lifecycle of a survey research: from finding a research
	topic to publication
	Prof. Lucia Cauadari
	Prof. Lucia Savadori
	Cognitive research into survey methodology     Steps involved in responding to survey questions.
	Steps involved in responding to survey questions  The standard of the sta
	Importance of question comprehension and information
	retrieval
	<ul> <li>Design and implication of response options in surveys.</li> </ul>
	The debate around including 'Don't Know' (DK) options and
	filter questions.
	Empirical findings on response option preferences and their
	impact on data quality.
	<ul> <li>How to decide on the number of points a response scale should</li> </ul>
	have and the effects of scale length on reliability and validity.
	Strategies for labeling response scale options, considering the
	effects of verbal and numeric labels.
	Response orientation (primacy and recency effects) and the
	direction of options.
	Practical guidelines for constructing effective questionnaire
	items based on research findings
Parole chiave	Survey
	Sampling
	Data collection
	Questionnaire
Prerequisiti	Basic understanding of research methods is beneficial but not
	mandatory

Survey mode choices: from traditional to social media

Insegnamenti propedeutici	
Modalità di insegnamento	Frontal lectures combined with debates and exercises
Obbligo di frequenza	Required
Obiettivi formativi specifici e risultati di apprendimento attesi	At the end of the course, the students will be able to properly use the main approaches characterizing survey research and applying survey-based research principles in different situations.  Students will learn how to design questionnaires that effectively gather data while minimizing biases and errors. This includes understanding the cognitive processes respondents go through when answering survey questions, selecting appropriate response options, and structuring questionnaires to facilitate accurate and truthful responses.
Obiettivi formativi specifici e risultati di apprendimento attesi (ulteriori info.)	·
Modalità di esame	Assessment mode is the same for both attending and non- attending students. Students are evaluated based on their contribution to group debates and in class activities/exercises.
Criteri di valutazione	<ul> <li>Clarity of designed questions</li> <li>Mastery of questionnaire design principles</li> <li>Ability to evaluate and improve existing questionnaires</li> <li>Understanding of the requirements to manage a survey project</li> <li>Ability to evaluate and design survey-based research projects</li> <li>Ability to decide on sampling strategies</li> </ul>
Bibliografia obbligatoria	Dillman, D. A., Smyth, J. D., & Christian, L. M. (2014). Internet, phone, mail, and mixed-mode surveys: The tailored design method (4th ed.). John Wiley & Sons.(Chapters 4-7).  Selected chapters from Saunders, M., Lewis, P., & Thornhill, A. (2020). Research methods for business students. Pearson education.
Bibliografia facoltativa	
Altre informazioni	
Obiettivi di Sviluppo Sostenibile (SDGs)	Istruzione di qualità, Ridurre le disuguaglianze, Parità di genere